



Curriculum vitae

WORK EXPERIENCE

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|-----------------------|--|
| 01/10/2019–Present | <p>Adjunt Professor in International Economics
 Department of Economics “Giorgio Fuà” - Marche Polytechnic University
 65121 Ancona (Italy)
 Academic Year 2019-20</p> <p>sector University</p> |
| 01/02/2019–31/07/2020 | <p>Research fellow in Applied Economics
 Department of Economics “Giorgio Fuà” - Marche Polytechnic University
 65121 Ancona (Italy)
 Research project on digital business models</p> <p>sector University</p> |
| 01/11/2018–Present | <p>Collaboration in Research Project “The economic impact of the equine industry on Italy’s economy”</p> <p>GRIF – Fabio Gobbo, LUISS Guido Carli</p> <p>The project aim is to examine and detail the economic impact of the entire equine industry in Italy which includes not only the equine operations, but race meets, horse shows, trail rides and supporting businesses.</p> <p>sector University</p> |
| 01/09/2018–08/06/2019 | <p>High school teacher
 Secondary school "Pitagora"
 9 San Donato Street, 65100 Pescara (Italy)
 Business administration and Mathematics teacher</p> <p>sector Education</p> |
| 10/03/2017–31/10/2017 | <p>Teaching Assistant</p> <p>Department of Economic Studies - University G. d'Annunzio
 65100 Pescara (Italy)
 Lessons in microeconomics and economic policy classes; exercitations of network analysis</p> <p>sector University</p> |
| 11/09/2017–04/07/2018 | <p>High school teacher
 Secondary school "Pitagora"
 9 San Donato Street, 65100 Pescara (Italy)
 Business administration and Mathematics teacher</p> <p>sector Education</p> |
| 12/09/2016–11/07/2017 | <p>High school teacher
 Secondary school "Pitagora"
 9 San Donato Street, 65100 Pescara (Italy)
 Business administration and Mathematics teacher</p> <p>sector Education</p> |

01/09/2016 – 01/09/2017	Collaboration in Research Project “Monitoring of medical devices public expenditure”	
Organisation	Agenzia Sanitaria Regionale Abruzzo – Department of Economic Studies G. d’Annunzio	
	The project aim was to create indicators to control spending on medical devices. sector University	
EDUCATION AND TRAINING		
	Phd in Business Institutions Markets	EQF level 8
2014 – 2017	Department of Economic Studies - University G. d'Annunzio 65100 Pescara (Italy)	
Organisation	Thesis entitled “Skills and business relationships: network analysis approach for studying technological proximity”	
31/03/2017–01/04/2017	Attended the EUA2017 <i>Workshop</i> “Asymmetries in Europe: causes, consequences, remedies”	
Organisation	Italian Association for the Study of Economic Asymmetries Certificate of partecipazione	
25/11/2015–30/11/2016	Course attended “Advanced quantitative methods”	
Organisation	University G. d'Annunzio, Pescara (Italy) Certificate of partecipazione	
22/02/2016–13/07/2016	Course attended “Tools and methods for analyzing structural change in economics”	
Organisation	University G. d'Annunzio, Pescara (Italy) Certificate of partecipazione	
20/06/2016–27/06/2016	Advanced English Course attended “Academic writing and speaking”	
Organisation	School of Advanced Studies, Pescara (Italy) Certificate of partecipazione	
20/03/2015–20/05/2015	Course attended “Quantitative and qualitative methodologies in economics”	
Organisation	School of Advanced Studies, Pescara (Italy) Certificate of partecipazione	
2012-2014	Master's degree in business administration	EQF level 7
Organisation	University G. d'Annunzio, Pescara (Italy) Graduated with honors (Thesis in Economics of Innovation)	
2009–2012	Bachelor's degree in business administration	EQF level 6
Organisation	University G. d'Annunzio, Pescara (Italy) Graduated with honors (Thesis in Finance)	

2009–2012 Bachelor's degree

PERSONAL SKILLS

Mother tongue Italian

Other language(s)

English

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
B2	B2	B2	B2	B2
CERTIFICATION LEVEL B2 INDEPENDENT USER (27/09/2017)				

Communication skills

Strong communication and presentation skills: presented data clearly and confidently to both small and large groups, at home or abroad, in Italian as well as in English, adapting style and content to the level of knowledge and understanding of others

Coached and collaborated with other scientists, outlining objectives, methodology, and conclusions, actively listening to people and stimulating interest and discussion.

Exchanged constructive feedback and support and learned delegating responsibility.

Organisational / managerial skills

Strong synthesizing, writing, and information technology skills: wrote scientific articles in international peer-reviewed journals, as well as the highly technical replies to the questions raised by the reviewers. Wrote funding application and produced regular progression reports.

Managed several projects and collaborations in parallel, planned work to achieve goals and targets on time, set realistic objectives, developed creative solutions to problems.

Used to seek and critically assess large amounts of information, to define the cause of problems, determine available options and to use my own experience and that of others to move things forward.

Job-related skills

Supervised and taught students, adapting to different scientific levels and backgrounds, stimulating discussion and reflexion.

Digital competence

Extensive knowledge of standard office software, Photoshop, R and Stata (software for statistical computing and graphics), Gephi (software for network analysis) and Tableau (data visualisation software). ECDL certificate (level Specialised – IT).

Driving licence

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OTHER ACTIVITIES

Journal reviewer for:

Journal of Small Business and Enterprise Development

Energy Efficiency

Small Business Economics

Alba Adriatica, 01.08.2019.

I hereby agree to the handling of my personal data.

Paola Antonelli

