## Universität Innsbruck



# Faculty of Business and Management - SoWi IWW-Office



2022/23

#### **Nomination** deadline

Winter semester: 01.06.2022 Summer Semester: 01.11.2022

#### **IWW-registration** deadline:

Winter semester: 08.07.2022 Summer semester: 09.12.2022

#### **Application** deadline

Winter semester: 15.07.2022 Summer semester: 15.12.2022

#### Housing

Please, apply as soon as possible - see section housing

Application guide for students from our partner institution

## Università Politecnica delle Marche

Your exchange coordinator: OR Mag. Christoph KORNBERGER

Wirtschaftsfakultät Universität Innsbruck - SoWi Faculty of Business and Management IWW-Office

Universitätsstrasse 15 6020 Innsbruck Österreich

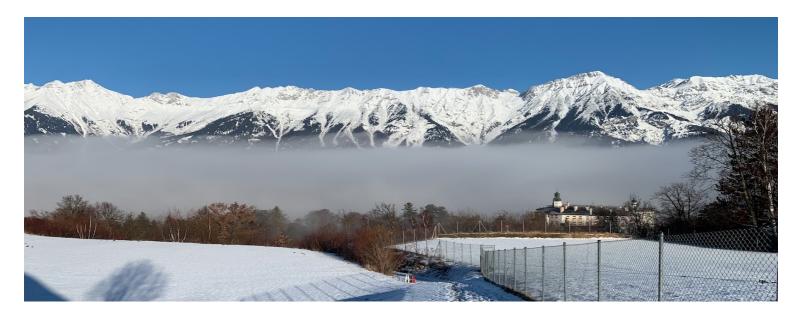
phone: +43 512 507 73.181 email: iww@uibk.ac.at

www: https://www.uibk.ac.at/iww



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### A. Hello from Innsbruck

Dear nominated student!



Hello and congratulation on your nomination as an exchange student at the Faculty of Business and Management Innsbruck!

We - the members of the IWW-Office, Christoph (your incoming coordinator), Elke & Dilay - are happy that you have chosen our institution - Faculty of Business and Management (SoWi) - as your exchange institution. We look forward to welcoming you at our faculty for the next academic year or semester!

As you know from your home coordinator, you need to go through an application process at your exchange institution to receive your "Letter of Acceptance" and the admission documents.

Please, find the 10 steps of application you have to follow on the next pages, to receive your ,Letter of Acceptance'.

Your exchange time should be fun, wonderful experience, etc. ;-) - on the other hand there is also administration to do which is lot of paper work and mostly the boring part of your job as an exchange student.

#### Your application is your first impression - it is your "business card".

Your application is work - it is a job - there is a lot to read, to do - and - it takes time.

Therefore - we would kindly ask you to read all informatition carefully and to take your application serious

.... and you will see - time goes fast and suddenly you need to pack your bags.

During your application process, please, check your indicated email account regularly. You will be informed by the application system, if your documents are accepted, if your letter of acceptance is ready to download, etc..

You also will receive information emails from our department, the IWW-Office (iww@uibk.ac.at).

Please, **check** all deadlines and do not miss any otherwise you application can not take in consideration. If you need to apply for a **visa or/and housing**, apply as soon as possible.

Since rooms in student houses are limited, we want urgently advise you to book accommodation as soon as possible: ÖAD-student-housing-agency: https://oead.at/en/to-austria/regional-offices/innsbruck/accommodation/

It is difficult to find private accommodation since the demand of ooking for accommodation is still increasing. Do not pay for privat accommodation until you can be sure that your offer is not a fake offer.

So - be ready for an exiting journey and start your application now - by registering at the IWW-Office first! (see next pages ..... ;-)

All the best from Innsbruck

Christoph



Faculty of Business and Management (SoWi)

### **B. Study programmes**

We put bachelor students (and master students who have no master programme at choice\*\*) in the diploma programme IWW - Internationale WirtschaftswWissenschaften / International Economic and Business Studies which is on master level in the advanced specializations – and the range of (international) modules is bigger.

Your university (Università Politecnica delle Marche) has agreements for their students to study the following programmes at the Faculty of Business and Management:

Yes = programme available

NO = programme not available for exchange students from Università Politecnica delle Marche.

Yes Diploma Programme: IWW-International Economic & Business Studies No Master: Accounting, Auditing & Taxation Master: Applied Economics No No Master: Banking & Finance

No Master: Organization Studies

Master: Strategic Management and Innovation NEW! \*

No Master: Marketing and Branding NEW! \*

No Master: Information Systems

No Master: Business Education (in German only)

Business / Economic modules are offered in the fourth year of the diploma study programme IWW - "International Economic & Business Studies" and hence are equivalent to first year master modules.

Therefore we run master students to those we can not offer a master programme - because there is no agreement available or places are booked out - to apply for the diploma study IWW. Many master students took this alternative successfully in the past.

### C. Full application procedure (deadlines)

1. Nomination -> need to be sent by your university

Nomination deadline (WS / SS)

Winter semester (fall): 01.06.2022 Summer Semester (spring): 01.11.2022

- 2. Confirmation of nomination -> well be sent from Innsbruck to nominated student and university
- 3. IWW-Online Registration (prerequisite for any further step) -> need to be done by student

**IWW-registration deadline:** 

08.07.2022 Winter semester: Summer semester: 09.12.2022

- 4. Confirmation of your registration and sending link to open an Innsbruck student account by host institution
- 5. Opening student account and upload application document -> need to be done by student

Application deadline ->open Innsbruck student account -> upload application documents:

15.07.2022 Winter semester: Summer semester: 15.12.2022

- 6. Check of application documents by the admission office sent by host university
- 7. Sending Acceptance letter via download link from the application system sent by host university
- 8. Sending Admission documents via download link from the application system sent by host university

<sup>\*</sup> The master programme "Strategic Management - Management, Tourism and Marketing" was replaced autumn 2021 by "Strategic Managment and Innovation" and "Marketing and Branding".

<sup>\*\*</sup>Master students

### D. Online IWW-registration & Application for admission

Faculty of Business and Management

Exchange Business & Economic students only!

#### The application process - steps 1-10

- Step 1 Check application deadlines https://www.uibk.ac.at/iww/incomings/
- Step 2 Check the availability of your university
- Step 3 Check your exchange status
- Step 4 Fill in the online application to register at the IWW-Office (IWW-Office = incoming coordinators)
- Step 5 Prepare documents
- Step 6 Create personal university student account
- Step 7 Upload requested documents
- Step 8 Documents check
- Step 9 Acceptance letter can be downloaded you will be informed by email
- Step 10 Admission documents can be downloaded you will be informed by email

#### Step 1 - Application deadlines - check application deadline to upload application documents

#### IWW-registration deadline:

Winter semester: 08.07.2022 Summer semester: 09.12.2022

#### Application deadline ->open Innsbruck student account -> upload application documents:

Winter semester: 15.07.2022 Summer semester: 15.12.2022

It is not possibe to upload application documents after the deadline as the system will close the upload section!

#### Step 2 - Check availability of your university & Study Program

Please, your university availabilty in the pulldown manue on our homepage, if not, send an email - by introducing yourself with name of your university, coordinators name, study program, semester in which you intend to come to iww@uibk.ac.at - we will check and inform you as soon as possible.

#### Study Programmes

We put bachelor students (and master students who have no master programme at choice) in the **diploma** programme IWW - Internationale WirtschaftswWissenschaften / International Economic and Business Studies which is on master level in the advanced modules – and the range of (international) modules is higher.

Your university (Università Politecnica delle Marche) has agreements for their students to study the following programes at the Faculty of Business and Management:

Yes = program available / NO = program not available for exchange students from Università Politecnica delle Marche.

Diploma Program: IWW-International Economic & Business Studies

Master: Accounting, Auditing & Taxation No

No Master: Applied Economics

No Master: Banking & Finance

Master: Organization Studies No

Master: Strategic Management and Innovation Master: Marketing and Branding No

No

No Master: Commercial Informatics

No Master: Business Education (in German only)

#### Step 3 - Check your exchange status

Make sure that you are nominated as an ERASMUS / LLL / JOINT STUDY student for the Faculty of Business and Management (University of Innsbruck) and that your institution has an agreement with one of the departments of the Faculty of Business and Management - your home coordinator should have informed you.

#### Step 4 - Fill in the online application to register at the IWW-Office (The member of the IWW-Office, OR Mag. Christoph KORNBERGER, is your incoming coordinator)

Before you fill in the online application form, please make sure, that you have the information / data available, otherwise your will not be able to submit the data in the online form!

In general, you are only allowed to choose a study programme ABOVE, within the frame of YOUR university contract.

See step 2 or contact your home coordiantor(s): Silvia Mangialardo (s.mangialardo@univpm.it;erasmus. outgoing@univpm.it)!

#### **Study Programme**

Bachelor students:

If you are a bachelor student, please, select "Internationale Wirtschaftswissenschaften (IWW) (International Business and Economic Studies). Master students:

If you want to apply for a master programme (you need to be a enrolled as a master student in a business / economic programme or similar at your home institution - please, read the master information on our homepage - limited exchange places - first come, first served), please, select your valid master programme.

#### **ECTS**

- ECTS completed at the end of the semester before your exchange semester in Innsbruck starts
  (if you are from overseas and your university does not offer ECTS credits, please fill in "0".)

   if you apply for "Internationale Wirtschaftswissenschaften" fill in the ECTS you reached in your bachelor programme so far
  - if you apply for a "master" programme fill in the ECTS you reached in your master program so far.

#### First & family name:

Make sure that you have your passport/ID ready, as you need to fill in exactly all names according your passport or ID. In case of incorrectness - processing the documents will lead to delays.

ATTENTION: do not mix up first name and family name:
- family name = surname / last name

- first name = given name / prename / forename / christian name

#### Years of study

Years of study completed in your current program, before you come to Innsbruck.

#### **European Union citizen?**

Are you an european citizen? Yes/No

Do you need to apply for a VISA? Yes/No

In case you need to apply for a visa, we will send you an invitation letter which you need for your visa application as soon as the Letter of Acceptance is available

Please, note, to receive a visa confirmation it might take a while in your country, therefore apply soon.

#### Permanent address

Permanent e-mail address (the IWW-Office contacts you only via this email address)

#### Telephone number

Emergency number & emergency contact person:
Emergency number and contact: name of mother/father/etc. and phone number we can contact in case of an emergency.

#### Medical /disability issue

Medical issue : eg need a doctor in Innsbruck, etc

Disability: Please specify if you have any medical issue / disability and say how it might affect your studies.

We will give you the contact of our disability service. You need to bring a proof. (eg dislexia)

#### Have you ever been admitted to an Austrian university before?

Remember, if you have been admitted to an Austrian university before? If yes, your Austrian-University-Student-ID-Number (Matrikelnummer) is required, as you keep this student ID for lifetime.

#### Number of semesters you want to apply for.

Number of semesters you want to stay in Innsbruck
 Bachelor students: max. 2 - Master students: max 1 semester!

#### Intended beginning

- Intended beginning of your studies in Innsbruck (semester/year)

#### Date, country and city of your graduation

Date, country and city of your graduation from your Secondary-School-Leaving-Certificate (Abitur, Matura)

#### Date of admission

Date of admission of your present study at your home university (month and year)

#### Home coordinator:

- Full name of your home coordinator

This has to be a member from your international department of your home institution - NOT a professor)

#### Home coordiantor E-mail

We will send the nomination form to this email address

German language skills: (B2 - at least - is required in the teaching language

German level (certificate available):
C2, C1, B2, B1, A2, A1, did not reach a level (no certificate available)
German language course:

Do you seriously want to attend a German language course: yes / no

Your English language skills: (B2 - at least - is required in the teaching language)

self-rating: mother tongue, very good, good, little, no English English level (certificate available):

C2, C1, B2, B1, A2, A1, did not reach a level (no certificate available)

#### Passport data

If you are a Joint Study student you need to fill in your passport data, as we need to send you an invitation letter for your visa application:

- Passport no
  - Issuing Authority
  - issued from / valid until

All EU, EFTA and SWISS students who stay longer in Austria than 4 month need to apply - within these 4 month - for a special residence permit,

the so called ("Aufenthaltsbescheinigung")
Passport and Insurance data are required for this application. If you want us to complete the form you can already fill in your passport and Insurance data. This makes it easier and saves time for you. Or feel free to hand it in, as soon as you are in Innsbruck.

Insurance data (see your EU-Insurance card)
All All EU, EFTA and SWISS students who stay longer than 4 month in Austria need to apply - within these 4 month - for a special residence permit by law the so called ("Aufenthaltsbescheinigung")
Passport and Insurance data are required for this application. If you want us to complete the application form you can already fill in your passport

and insurance data. This makes it easier and saves time for you. Or feel free to hand it in, as soon as you are in Innsbruck.

- Insurance Company
- Insurance number

#### Photo:

You have to upload a passport picture - passport picture as jpg or pdf (jpeg is not working)- Size: 45 mm in height and 35 mm in width. The face should be 2/3 of the photo, meaning 36 mm in height

- Color: a color photo
- Head size and position: your head must not be at an angle, and you cannot take a portrait-style photo
- Recency: as recent as possible but not older than 6 months. It has to reflect your current look
- Background: a light color, preferably white or light grey
- Smile: no. Only neutral facial expressions are acceptable
- Eyes: must be clearly visible
- Ears: Your ears should be in the shot
- Face: no mirroring / reflexions
- Shades: no shades in face and background
- Blurred photos will be rejected
- Glasses: only if absolutely necessary and do not alter your look
- Headgear: not accepted unless you cover your head for religious purposes
- Dimensions and size (pixels): at least 600 dpi
- Attire, clothing, dress code: must be in contrast with the background
- Application fotos are not suited
- Edges: no black, etc. edges -> the foto only
- Quantity needed in application: one foto
- High resolution
- Not older than 6 month



#### Step 5 - Prepare documents

You have to prepare the following 4 (5) documents:

- 1. Nomination (the nomination will be sent from us to your coordinator as soon as you have registered at the IWW-Office. Your coordinator has to check, stamp, sign the document and need to send it to you, that you can upload the nomination to your Innsbruck student account.
- 2. CV Curriculum Vitae (in English or German)

Criteria:

- You need to create the CV by yourself
- I need to be professional as you would apply for a job
   we want to see a CREATIVE CV
- It need to be a resume not a cover letter
- Do not use forms from the internet put effort in it, be imaginative, this is a job, create yours
- 1 page minimum 2 pages maximum
- If you do not have an idea how to create a CV, google for it
- Please, take this serious.
  The CV is the document we often do not accept, as it does not fulfill the criteria
- ID or passport with which you come to Innsbruck
- 4. Professional digital picture of you, which meets the int. passport criteria!!!
- 5. **Transcript of Records** (only students who apply for a master programme)



Make your own creation!

You have to scan each documents as a single document - only PDF scans will be accepted - except the foto.

#### Step 6 - Create university student account - LFU-Online student account

As soon as you have registered at the IWW-Office, we will send (within 3 working days) you an email with the link to create your personal student account at Innsbruck University.

**ATTENTION:** Students who apply for the summer semester only, can only start creating their account from 16.07.2022

To create your personal LFU-student-account you need to have the same (but less) data ready, as requested above - see step 4:

#### Step 7 - Upload requested documents

After creating your personal student account you need to confirm the account and upload your prepared documents. We would appreciate, to upload all documents in one go - this saves time for all of us:

#### Please specify the files as follows:

- Nomination: Nomination.pdf
- 2. Curriculum Vitae: CV.pdf
- 3. Passport / ID: ID.pdf
- 4. Transcript of records (master students only): Transcript.pdf
- Foto: Foto.pdf / Foto.jpeg

#### **Step 8 - Documents check**

Only if all documents are uploaded, it will be checked of completness and correctness. In case of wrong, incompleted, incorrect documents, etc., you will not be accepted.

#### Step 9 - Acceptance letter can be downloaded

As soon as the documents are completed and accepted as correctly, you will be informed, that your "Letter of Acceptance" is ready to download from your Innsbruck student account. The email will be send via the application system. Only with this email confirmation you can be sure to be accepted!!! Therefore we kindly ask you to check your emails regularly!

#### Step 10 - Admission documents will be issued from WS 09.08.2021 SS 25.01.2022

After confirming the acceptance, a member of th admission department starts issuing your admission

- WS - winter semester 09.08.2021 - SS - summer semester 25.01.2022

- As soon as the admission documents are issued, the student will be informed by the application system that the documents are available to download
- The admission documents contain your:
  - student record
  - student ID number
  - Innsbruck student email address
  - Innsbruck university email account and internet access

Now you have all documents available to study at the <<SoWi>>.

## D. Why students fail in their application



Students **FAIL** in their application, because

- 1. do not fill in the names iin the registration and application form according to their passport ID
- 2. the CV is not creative and/or professional
- 3. the foto does not fulfil the international passport regulations

#### **CV - Cirriculum Vitae**

#### Criteria:

- German or English
- You need to create the CV by yourself
- It need to be professional and creative CV
- It need to be a resume not a cover letter
- Do not use forms from the internet, do not cheat by using a form from the internet
- put effort in it, be imaginative, this is a job, it is work, create yours
- 1 page minimum 2 pages maximum
- If you do not have an idea how to create a CV, google for it
- Please, take this serious.



Your CV is the first impressen & your business

#### Photo:

Please, be aware that your photo will be used on your "Innbruck Student ID Card". This ID is an official ID card in Austria - therefor pay attention to the criteria (no exception)

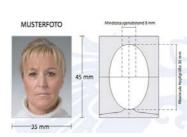
#### Criteria of the photo:

- The Photo of you has to meet the criteria of the international passport regulation --->>> https://www.schengenvisainfo.com/photo-requirements/

#### Photo:

You have to upload a passport picture - passport picture as jpg or pdf (jpeg is not working)-

- Size: 45 mm in height and 35 mm in width. The face should be 2/3 of the photo, meaning 36 mm in height
- Color: a color photo
- Head size and position: your head must not be at an angle, and you cannot take a portrait-style photo
- Recency: as recent as possible but not older than 6 months. It has to reflect your current look
- Background: a light color, preferably white or light grey
- Smile: no. Only neutral facial expressions are acceptable
- Eyes: must be clearly visible
- Ears: Your ears should be in the shot
- Face: no mirroring / reflexions
- Shades: no shades in face and background
- Blurred photos will be rejected
- Glasses: only if absolutely necessary and do not alter your look
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- Dimensions and size (pixels): at least 600 dpi
- Attire, clothing, dress code: must be in contrast with the background
- Application fotos are not suited
- Edges: no black, etc. edges -> the foto only an
- Quantity needed in application: one foto
- High resolution
- Not older than 6 month



### F. Modules / Courses - System at the

Faculty of Business and Management

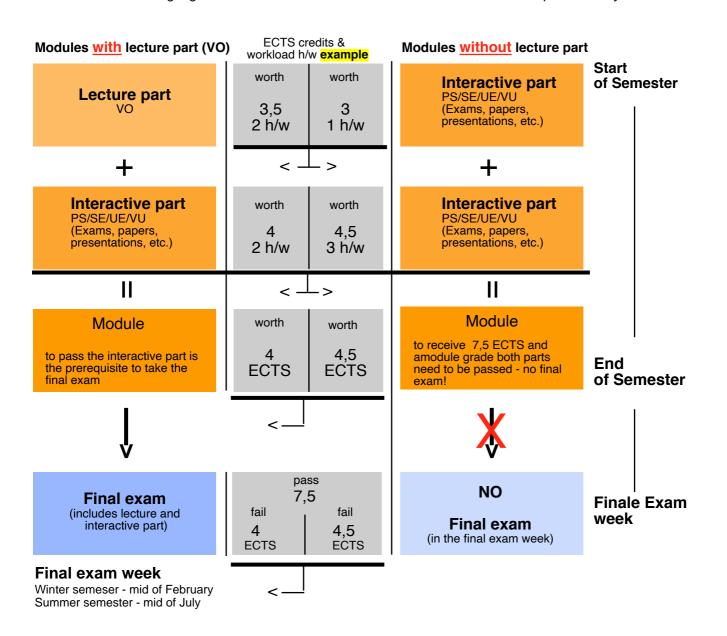
The University of Innsbruck - Faculty of Business and Management offers a modular course system at different levels. It might be not easy to understand but **the module system will be exactly explained in the introduction - so do not worry!** 

Every module consists of 4 hours per week. One academic hour is 45 minutes. Every module includes an inputoriented (VO = lecture) and an interactive part (PS/SE/VU/UE = proseminar/seminar) **OR** 2 interactive parts. Page 7/17 All modules will be assessed by written exams and group works and/or oral exams. The student has to sit written exams (Klausur) in the PS/SE/VU/UE classes during the semester. PS/SE/VU/UE interactive parts have to be passed in order to be eligible to sit the final exam (Gesamtprüfung) at the end of the semester. Students passing the final exam (Gesamtprüfung) receive 7.5 ECTS credits for each module. The number of students in a module is usually limited to 30-40 students. Only a limited number of modules is taught in English. Modules **without** any lecture part (VO) **do not have a final exam in the final exam week**.

Modules taught in German require good command of German (B2 at least).

Modules offered in the Basic Studies of the International Economic and Business Studies Programme ("1. Studienabschnitt" = 1st and 2nd year) are NOT open for exchange students - only with exception!

**Attention:** Exchange students need to reach a workload at least of **16 ECTS** credits at the end of their stay.. **Attention:** German language courses at the ISI or courses from other faculties are not part of the system below.



**Master students** - usually do not have lecture parts but two interacive parts. ECTS credits and workload can be higher (usually between 5 - 10 ECTS credits). Master students do not write exams in the final exam week. In other words the semester usually ends end of January/June. This also applies for **Bachelor student**, in case of no lecture part (VO) in the choosen modules

### G. Module Description - search mashine bachelor and master

Link to search for modules: https://orawww.uibk.ac.at/public\_prod/owa/lfuonline\_lv.suche

- in case the webpage does not appear in English, click on EN on the top of the page
- click on "Advanced search"
- check semester
- (if your semester is not yet available the modules wll be the same/similar to the current/recent semester)
- if you want to search for modules taught in English, click on "Language of instructions"

#### **BACHELOR** students

- scroll down and click "Faculty of Business and Management"
- click on "Diploma Programme International Economic and Bussiness Studies"
- click "search"
- Scroll down to "Second Part of the Diploma Programme"
- \* Find modules
- For details and course description click on the course title

#### **MASTER students**

- scroll down to business master and click "Faculty of Business and Management"
- scroll down to economic master and click "Faculty of Economics and Statistics"
- click "search"
- For details and course description click on the course title

Status: Module description - bachelor - availability for 2022/23

winter semester: Attention:

The modules listed are a selection and are from the **last** winter semester Modules for the upcoming winter semester will be similar and availabe

around July 1st.

**summer** semester: Attention:

The modules listed are a selection and are from the **last** summer semester Modules for the upcoming summer semester will be similar and availabe

around January 10th.

You find a list with links of bachelor modules at the end of this PDF!

### H. Housing -



### Please, apply as early as possible!

#### Dorms:

Finding accommodation (privat and dorms is not easy. The demand is extremely high.

We recommend students to apply at the ÖAD Innsbruck - which is the Innsbruck student house agency. Most of the student houses are under contract of the ÖAD.

As only a certain number of rooms are available students should apply as soon as possible. WS - April, Mai / SS - October, November.

- If students apply "very early" they have a big chance to get a room in the dorm they want to and/or get a single room, if desired
- The student has to pay an application fee (35,- euro), which is not refundable (exception: if no room would be available)
- This fee was introduced as students applied, cancelled, applied again, etc...
- As soon as the student has paid the application fee, the student will receive a room offer with the request to pay the deposit, which is about 900 Euro, within 14 days.
- If the student does not pay the deposit within 14 days, the reservation offer will be withdrawn. In case the student has/wants to apply again he/she has to pay the 35 Euro again.
- The housing application procedure will ask you to upload your acceptance letter. As this document might be available for you much later ,you need to upload a document as PDF which confirms that you are nominated from your university at Innsbruck university. (eg. nomination, nomination email, any other confirmation that you are nominated at Innsbruck University)
- you also can apply directly at the dorms.
- Our office (iww-office) is not in charge of housing for further questions, please, contact the housing office (ÖAD) directly
- ÖAD (FAQ, application, etc): https://www.oeadstudenthousing.at/en/fag/
- ÖAD student houses: https://oead.at/en/to-austria/regional-offices/innsbruck/accommodation/
- ÖAD application: https://www.oeadstudenthousing.at/en/accommodation/innsbruck/

#### Free market:

Renting a room or apartment on the free market is very difficult if you do not speak german and might be expensive, especially when you wish to rent for less than 12 months and need furnished accommodation.



#### ATTENTION:

Alert

We had some online frauds on different websites lately. The room looked beautiful but it did not exist. There was a lot of friendly whats app traffic and video calls - but the alleged renter was not seen in the calls or was (suddenly) not reachd under the indicated number. Please, pay attention and be careful with housing offers especially when you are asked to transfer money.

### I. Start you application -



#### Start your application here:

https://www.uibk.ac.at/iww/incomings/application-procedure.html.en

Homepage IWW: https://www.uibk.ac.at/iww/incomings/

# FACT SHEET Faculty of Business and Management

IWW-OFFICE Innsbruck, Austria

University: Innsbruck University - Leopold-Franzens-Universität Innsbruck

Faculty: Faculty of Business and Management

**Department:** *IWW-Office – Internationale Wirtschaftswissenschaften* 

International Economic & Business Studies

Erasmus Code: AINNSBRU01

#### **Address**

Faculty of Business and Management SOWI / IWW-OFFICE Universitätsstraße 15 6020 Innsbruck Austria



#### Contact - please send emails ONLY to <a href="mailto:iww@uibk.ac.at">iww@uibk.ac.at</a>

#### Phone / Fax number / e-mail / web

+43 512 507 73.181 / +43 512 507 73.197 / iww@uibk.ac.at / https://www.uibk.ac.at/iww/index.html.en



Incoming Coordinator / Assistant

Mr. OR Mag. Christoph Kornberger / Responsible for Incoming students
+43 512 507 73.181 / iww@uibk.ac.at



**Head of department** 

Ms. OR Mag. **Elke Kitzelmann** / Asspcoate Dean of studies / Respons. for **Outgoing** students +43 512 507 73.181 / iww@uibk.ac.at



Secretary Office / Promotional Materials
Ms. Dilay Yagmur
+43 512 507 73.181 / iww@uibk.ac.at

### LFU - Leopold Franzens Universität Innsbruck













#### **Learning Agreement Information:**

We kindly ask to complete the LA as follows:

We use OLA (Online Learning Agreement) - reference Email: iww@uibk.ac.at

University: Universität Innsbruck

Faculty: Faculty of Business and Management

Department: IWW-Office
Erasmus code: A INNSBRU 01

OID: E 10208876

Address: Universitätsstrasse 15, 6020 Innsbruck, Austria

Country(code): Austria, AUT

Responsible / contact person / Incoming coordinator: OR Mag. Christoph Kornberger

Phone: +43 (0)512 507 73.181 Email: iww@uibk.ac.at

Homepage: https://www.uibk.ac.at/iww/index.html.en

Exact course title and course code (PS only) are required to check the LA from our side If data of the "receiving instituion" in the LA provided by your university are missing add manually.

Only completed LA will be signed!

#### Faculty/College students study in:

LEOPOLD FRANZENS UNIVERSITÄT INNSBRUCK / Österreich:

- Faculty of Business and Management
- School of Political Science and Sociology
- Faculty of Economics and Statistics



#### Web address for incoming students

https://www.uibk.ac.at/iww/incomings/

#### Nomination Deadline (WS / SS)

- Winter semester: 01.06.2022 / Summer Semester: 01.11.2022

### Winter semester duration (WS) / Application documents deadline

October – February (15 weeks) / August 15<sup>th</sup>

#### Summer semester duration (SS) / Application documents deadline

March - July (15 weeks) / January 15th

#### Online Application - Link

- The online application link will be closed one working day before the document deadlines

#### **Introduction days:**

- App. 1 week before the semester starts
- winter semester: about end September / begin October
- summer semester: about end February / begin March

#### Exam week (Bachelor only):

- winter semester: start app. 15th February +/- 3 days
- summer semester: start app. 15th July +/- 3 days
- oral exams one week later, but we try to organize the oral exam within the
- no distance exams
- Master students (final) exams take place: WS: end of January / SS: end of June



Faculty of Business and Management

#### The INTRODUCTION is compulsory for every business bachelor / master student

In the introduction the following information will be provided to the students:

- registration at the university
- about Innsbruck / Austria
- about the university / faculty
- general useful information
- modular system, registration, etc.

#### Other relevant dates

Modular enrolment will be done online during the introduction days. Deadline for module registration will be around the official semester start.

If students miss this date, they will not be able to register for modules/courses.

#### **Application procedure**

Business bachelor/master students find **an online application** (will always be opened in April / closed Jan 15th) on our website.

The application process - steps 1-10

- Step 1 Check application deadlines https://www.uibk.ac.at/iww/incomings/
- Step 2 Check the availability of your university
- Step 3 Check your exchange status and sty programme
- Step 4 Fill in the online application to register at the IWW-Office (IWW-Office = incoming coordinators)
- Step 5 Prepare documents
- Step 6 Create personal university student account
- Step 7 Upload requested documents
- Step 8 Documents check
- Step 9 Acceptance letter can be downloaded you will be informed by email
- Step 10 Admission documents can be downloaded you will be informed by email

#### Documents required for application:

The student need to send the application documents **in one email**. More information are on our homepage.

We strongly advice the student to make sure, that documents are correctly completed and signed:

- 1 Application (application.pdf)
- 1 Nomination (nomination.pdf)
- 1 Photo (passport sized) (foto.pdf or foto.jpeg)
- 1 Copy of passport/ID (readable) (ID.pdf)
- 1 professional CV (1 page minimum / 2 pages maximum) (CV.pdf)
- Master students have to add: 1 x transcript of records (transcript.pdf)

ALL documents must be uploaded in ONE Email **but** each document in an extra pdf file (no download links, zip-file, etc.)

#### Website for modules available for exchange students:

http://orawww.uibk.ac.at/public/pk203.lv\_kursstart?ornr\_in=4

https://orawww.uibk.ac.at/public\_prod/owa/lfuonline\_lv.home (need to change language from DE->EN



#### **Study Programs**

#### **Bachelor:**

We put the bachelor students in the diploma program IWW - Internationale WirtschaftswWissenschaften / International Economic and Business Studies (which is on master level) – as the range of modules is bigger.

You can only chose one study programme below AND your home institution needs to have a contract with your chosen study programme!

If a master student can not take any of these master programme as there is no contract between the two instituions, we recomand the student to chose the "Diploma Study IWW", as it is on master level. A lot of master students took this oppertunity in the past.

Your university (Università Politecnica delle Marche) has **agreements** for their students to study the following programes at the **Faculty of Business and Management**:

**Yes** = program available / **NO** = program not available for exchange students from Università Politecnica delle Marche .

Yes Diploma Program: IWW-International Economic & Business Studies

No Master: Accounting, Auditing & Taxation

No Master: Applied Economics No Master: Banking & Finance No Master: Organization Studies

No Master: Strategic Management (Management, Marketing, Tourism)

No Master: Commercial Informatics

No Master: Business Education (in German only)

as from: 2022/23

#### Master

Our office supports bachelor students in academic and organizational questions only. But we also do the administration work for master students.

For master programme students we kindly ask the students to read the information on our homepage: https://www.uibk.ac.at/iww/incomings/nominated-students.html.en#master

There is only a **limited number** of places in the Master Programmes - Especially "Strategic Management". Therefor we would advise the students to apply as soon as possible.

We have special prerequisites for the following master programs on which you have to bring the following proof:

To apply for a Master Program, the student needs to have passed the following at least in their **Bachelor Study:** 

\* Accounting, Auditing & Taxation

15 ECTS-AP Financial Accounting and Cost Accounting

15 ECTS-AP Taxation, Controlling, Management Accounting, Accounting or Auditing

\* Strategic Management

15 ECTS-AP Financial Accounting and Cost Accounting

15 ECTS-AP Marketing, Retailing, Management, Tourism, Public-Management

7.5 ECTS-AP Mathematic or Statistic

\* Banking and Finance

30 ECTS-AP Economics, Mathematics and/or Statistics

22,5 ECTS-AP Financial Management, Bank Management, Finance Management or Risk Management

\* Organization Studies

100 ECTS-AP Business and Economics

\* Business Informatics

100 ECTS-AP Business and Economics, Business Informatics, Informatics

#### Modules:

Attendance: Mandatory

In general - limited number of students allowed in each class (30 – 40 -> fire authority)

No places can especially be reserved for exchange students (for the module online computer registration,

exchange students receive 2000 points - Austrians & non-exchange receive 1000 points only )

#### Language of Instruction and Language requirement:

German and English

If the student chooses modules taught in German / English language, her/his command of German / English (spoken and written) has to be sufficient – **B2** at least - to study successfully at the Innsbruck University. We do not ask for a language certificate.

From experience we recommend students to brush up their German/English

#### Language Business modules:

As the **business** language courses are reserved for regular students, exchange students can only choose a business language module if places are still available after the first course registration round.

#### Are intensive german language courses offered and when?

German courses are only offered during the semester!

German courses are offered at three levels at the beginning of each semester. (beginners, intermediate and advanced).

The university offers special ERASMUS German courses: intermediate and advanced. The ERASMUS courses are free of charge – but: first come – first served. For other German courses (except beginners level) students have to pay tuition fee. JOINT study students usually will be offerd a german language course by the IRO.

German language department - ISI:

https://lfuonline.uibk.ac.at/public/sprachenzentrum.kurse?r\_id\_in=49582&sem\_id\_in=21W

#### Academic prerequisites:

Two years of business/economics studies at home institution Students from the 3<sup>rd</sup> and 4<sup>th</sup> year can apply as an exchange student

#### Full-time Workload for an exchange student at our institution:

4 modules per semester – 30 ECTS credits (7,5 ECTS each) 8 modules per academic year – 60 ECTS credits (7,5 ECTS each) 1 module = 4 hours per week – 1 semester -> 15 weeks

#### Learning expectations/ class format:

There is compulsory attendance in all modules!!!!

#### Final exams:

#### Distance exams: will not be offered!

As many students did not appear for distance exams at their institution in the past, we do not offer this service anymore!! In case of re-examination the student needs to come back to Innsbruck

#### Bachelor students:

Some modules have final exams in the final exam week - some not.

The final exam week takes place after the end of the semester:

Winter semester: mid February / Summer semester: mid July

Exam mode: written exam 90 minutes / advanced modules: written 60 minutes

#### Master students:

The exams take place at the end of the semester: Winter semester – end of January – Summer semester – end of June

#### In general:

EXAMS NEED TO BE WRITTEN IN INNSBRUCK ONLY! It is not allowed to organize (distance) exams.

#### **Grading system:**

1 very good (A) 2 good (B) 3 satisfactory (C) 4 sufficient (D) 4 sufficient (E) 5 fail (FX) 5 fail (F)



#### Accommodation and others

#### Accommodation:

The online form for housing (ÖAD) can be found on our webpage.

There is no pick-up service provided upon arrival! As only a certain number of rooms are available and the housing situation is not the best, students should apply as soon as possible. **WS - April, Mai, / SS - October, November or earlier. It is very difficult to find private accommodation.** 

As soon as the student has done a reservation the ÖAD will ask for a deposit which is about > 900 €, which the student has to pay.

#### Others:

Students should especially study the items "Nominated Students" and "Course Information".

#### **Estimated living expenses:**

Students must be aware that life in Austria is quite expensive compared to other European countries. The average amount of money for accommodation and living will be appr.  $> 850 \in p.m.$ 

#### Academic expenses excluding tuition fees:

Tuition fee is waived for exchange students, nevertheless, all students have to pay the student union fee at registration: 20,70 € per semester (2022/23)

#### Schoolarship:

The university of Innsbruck does not offer schoolarships to incoming students

**Other expenses:** There are many destinations to travel to/from Innsbruck. Season ticketst for skiing app. 604,00 €. Student semester bus ticket: 142,80 €.

#### **Health insurance requirements:**

European students have to bring the "European Insurance Card". Non-EU students should expect to buy private health insurance in their home countries before departure or directly in Austria (63,44  $\in$  p.m.). It is important that winter(skiing) accidents are covered!! – Students who are planning to exercise winter sports should have coverage of SAR. (helicopter rescue can cost easily 5.000,-  $\in$  and more, etc.) – there are special insurance offers available in Austria between  $28 \in -62 \in$  p.m.

#### Visa requirements:

Please check with the Austrian Government Office in your home country. The student should apply as soon as possilbe, that we can send the concerning documents to start their visa procedure.

ATTENTION: US and Canadian Students check this link: http://www.austria.org/students-scholars/

#### Students facilities on campus:

Fitness facilities, social clubs, computers, Mensa, social activities, organised trips, e-mail accounts, student tutors, W-Lan, modern technical equipment in lecture rooms, etc.

#### Student services provided:

The IWW-Office is for students based at the Innsbruck University School of Management only!!

#### How is our information distributed:

Web: yes Email: yes regular mail: Transcript of Records as hard copy to students home address















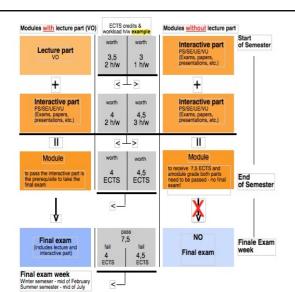




### Overview / selection of modules WS 2022 - Business & Economics

A module **usually** consist of an interactive part (PS/SE) and a lecture part (VO/VU) - workload: 4 hours 7,5 ECTS credits per week.

- The following list is a choice of the whole offer of our modules BUT from the 3rd and 4th year of the IWW-Programme
- You need to have the language level B2 for the respective teaching language
- Business language courses at the SoWi are not open for exchange students as these places are reserved for regular students.
- We know and understand that our module system is not easy to understand. But do not worry, we **explain everything** in the introduction At the end of the ,welcome days' a **compulsory computer session** will take place, in which we show you how to **register for modules**.
- You do not need to register the modules at home!
- Learning Agreements (for EU students only) can be handed in **before**, **during** or **at the end of the mobility**, depending of your home instition.
- You find **all** modules (module description) by clicking on this link: <a href="https://orawww.uibk.ac.at/public\_prod/owa/lfuonline\_lv.home">https://orawww.uibk.ac.at/public\_prod/owa/lfuonline\_lv.home</a> (To **see descriptions in ,English'** please, click on the top pull down manu on ,English'. Click on ,advanced search' to filter your choice.)



#### Attention:

Our module system changed a little (ECTS, no oral exams anymore, exams, etc.) from winter semester 2019/20. Therfore be carefully if you get advises from students who spent their exchange before!

To see the module description of the modules in the list, click on the respective link

IMGT LANG LAW MAST MGT MISC	International management Language course Law course Master module (4h/week) Management (4 h/week) Miscelaneous	SBWL G SBWL V SOZ SVWL G SVWL V	Specialization in Management - basic module (4 h/week) Specialization in Management - intermediate module (4 h/week) Sociology (4 h/week) Specialization in Economics - basic module (4 h/week) Specialization in Economics - intermediate module (4 h/week)
POL ELEC STAT	Politics Electives Statistics	= Block module full module taught in a compact time instea weekly during the seme (see timetable in descrip	ster — online / blanded learning

FE = Final exam (takes place in the final exam week - winter semester: mid of February / Summer semester: mid of July)

No FE = No final exam during the final exam week. Exams, test, etc. take place during or at the end of a courses - courses usually end at the end of a semester - except ,Block' modules (all this will be explained during the welcome days!)

as from: 18.03.2022

Subject to change - changes possible! Please, always double check with online course description

#### Attention: Winter semester The modules listed are from the last winter semester Modules for the upcoming winter semester will be similar and available around July 1st **ECTS** Title Course Type Lang Hours/w per week uage Credits code Methods in Empirical Economics NO FE **Empirical Economics: Impact Evaluation** 404086 https://orawww.uibk.ac.at/public\_prod/owa/lfuonline\_lv.details?sem\_id\_in=21W&lvnr\_id\_in=404086 This course/module consist of one part only - worth: 7,5 ECTS Credits

SVWI	L V	Market Economy and Public Policy	NO FE	3	7,5		
2	VU	International Public Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404083	Е	3	7,5	404083	
		This course/module consist of one part only - worth: 7,5 ECTS Credits					
SVWI	L G	Market Economy and Public Policy	NO FE	4	7,5		
3	PS	Environmental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404085	G	2	4,5	404085	
	VU	Environmental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404084	G	2	3	404084	
SVWI	L G	Introductory Econometrics	NO FE	4	7,5		
4	PS	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432055	G	2	4,5	432055	
	VU		G	2	3	432054	
SVWI	L G	International Economics	NO FE	4	7,5		
5	PS	International Monetary Economics and International Institutions https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432061	E	2	4,5	432061	
	VU		E	2	3	432060	
0) () ()				4	7.5	1	
SVWI	L G PS	International Economics International Monetary Economics and International Institutions	NO FE	2	7,5 4,5	432062	
J		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432062	_	_	,		
	VU	International Monetary Economics and International Institutions https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432060	E	2	3	432060	
SVWI	L G	International Economics	NO FE	4	7,5		
7	PS	International Trade Theory and Policy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432047	E	2	4,5	432047	
	VU	International Trade Theory and Policy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432046	E	2	3	432046	
SVWI	L G	International Economics	NO FE	4	7,5		
8	PS	International Trade Theory and Policy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432048	E	2	4,5	432048	
	VU	International Trade Theory and Policy  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432046	Е	2	3	432046	
SVWI	L G	Behavioral and Experimental Economics	NO FE	4	7,5		
9	PS	(In)Moral Behavior in Companies	C	2	A E	404081	
			G	2	4,5	10 100 1	
	VU	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404081  (In)Moral Behavior in Companies  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404080	G	2	3	404080	
SVWI		(In)Moral Behavior in Companies	G NO FE				
SVWI		(In)Moral Behavior in Companies https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404080  Behavioral and Experimental Economics (In)Moral Behavior in Companies	G		3		•
	L G	(In)Moral Behavior in Companies https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404080  Behavioral and Experimental Economics	G NO FE	2	7,5	404080	•
	L G PS VU	(In)Moral Behavior in Companies https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404080  Behavioral and Experimental Economics  (In)Moral Behavior in Companies https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404082  (In)Moral Behavior in Companies	G NO FE	2	7,5 4,5	404080	•
10	L G PS VU	(In)Moral Behavior in Companies https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404080  Behavioral and Experimental Economics  (In)Moral Behavior in Companies https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404082  (In)Moral Behavior in Companies https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404080	G NO FE G	2	7,5 4,5 3	404080	

SBWL	- V	Risk Management and Derivatives	NO FE	4	7,5	popular by Exchange	
12	SE	Risk Management and Derivatives https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434251	Е	2	3,5	434251	
	VU	Risk Management and Derivatives https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434250	Е	2	4	434250	
SBWL	- V	Retail Management	NO FE	4	7,5		
13	SE	Retail Management Implementation https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436217	Е	4	7,5	436217	
		This course/module consist of one part only - worth: 7,5 ECTS Credits					
SBWL	. V	Public Management Instruments	NO FE	4	7,5		
14	SE	Concepts, Methods and Instruments of Public Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436105	G	4	7,5	436105	
		This course/module consist of one part only - worth: 7,5 ECTS Credits					
SBWL	. V	Production and Logistics Management	NO FE	4	7,5		
15	SE	Production and Logistics Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437341	G	2	3,5	437341	
	VU	Production and Logistics Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437340	G	2	4	437340	
SBWL	. V	Marketing	NO FE	4	7,5	popular by Exchange	
16	SE	Market Research and Branding https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436214	Е	4	7,5	436214	
		This course/module consist of one part only - worth: 7,5 ECTS Credits					
SBWL	. V	Management of Tourism and the Service Sector	NO FE	4	7,5		
17	SE	Marketingmanagement of Services https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436321	G	2	3,5	436321	
	VU		G	2	4	436320	
SBWL	. V	Management	NO FE	4	7,5		
18	SE	Strategy and Leadership https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436025	G	4	7,5	436025	
		This course/module consist of one part only - worth: 7,5 ECTS Credits					
SBWL	. V	Information Systems	NO FE	4	7,5		
19	SE	Management of Information Systems https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437216	G	2	4	437216	
	VU	Information Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437215	G	2	3,5	437215	
SBWL	_ V	Information Systems	NO FE	4	7,5		
20	SE	Management of Information Systems https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437217	G	2	4	437217	
	VU	Information Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437215	G	2	3,5	437215	
SBWL	- V	Human Resource Management	NO FE	4	7,5	popular by Exchange	
21	SE	Methods of Applied Research in Human Resource Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433506	G	2	3,5	433506	
	VU		G	2	4	433505	

SBWI	L V	Financial Reporting and Auditing	FE	4	7,5		
22	SE	Case Studies in Auditing https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406012	G	2	3,5	406012	
	VO	Auditing in accordance with National and International Standards on https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406011	G	2	4	406011	
SBWI	LV	Controlling	NO FE	4	7,5		
23	SE	Controlling https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433110	G	4	7,5	433110	
		This course/module consist of one part only - worth: 7,5 ECTS Credits					
SBWI		Behavioral Finance	NO FE	Α	7.5	I	
24	- V SE	Behavioral Finance	NO FE	2	7,5 3.5	434261	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434261		_			
	VU	Behavioral Finance  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434260	G		4	434260	
SBWI	L G	Strategic Management	FE	4	7,5	popular by Exchange	
25	PS	Strategic Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436021	Е	2	3,5	436021	
	VO	Strategic Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436020	Е	2	4	436020	
SBWI		Retail Management	NO FE	4	7,5	popular by Exchange	
26	PS	Strategic Retail Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436213		Z	3,5	436213	
	VU	Strategic Retail Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436212	E	2	4	436212	
SBWI	L G	Production and Logistic Management	FE	4	7,5	popular by Exchange	
27	PS	Production and Logistic Management 1	G	2	3,5	437331	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437331  Production and Logistic Management 1  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437330	G	2	4	437330	
SBWI	L G	Marketing	NO FE	4	7,5	popular by Exchange	
28	PS	Strategic Marketing, ValCreation and ValDelivery	Е	2	3,5	436211	
	VU	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436211  Strategic Marketing, ValCreation and ValDelivery  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436210	E	2	4	436210	
SBWI	L G	Marketing	NO FE	4	7,5	popular by Exchange	
29	PS	Strategic Marketing, ValCreation and ValDelivery	Е	2	3,5	436242	
	VU	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436242  Strategic Marketing, ValCreation and ValDelivery  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436210	Е	2	4	436210	
SBWI	L G	Management of Tourism and the Service Sector	FE	4	7,5	popular by	
30	PS	Service Design and Customer Relationship Management	G	2	3,5	436311	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436311  Service Design and Customer Relationship Management	G	2	4	436310	
CDW		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436310	FF	4	7.5	popular by	
SBWI	L G PS	Management of Tourism and the Service Sector	FE	4	7,5 3,5	Exchange 436312	
31		Service Design and Customer Relationship Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436312	G	2	3,5		
	VO	Service Design and Customer Relationship Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436310	G	2	4	436310	

SBWI	L G	Management of Tourism and the Service Sector	FE	4	7,5	popular by Exchange	
32	PS	Service Design and Customer Relationship Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436411	G	2	3,5	436411	
	VO	Service Design and Customer Relationship Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436310	G	2	4	436310	
SBWI	L G	Management Accounting and Control	FE	4	7,5		
33	PS	Management Control https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433101	Е	2	3,5	433101	
	VO	Management Control	Е	2	4	433100	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433100					
SBWI		Management Accounting and Control	FE	4	7,5		
34	PS	Management Control https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433102	E	2	3,5	433102	
	VO	Management Control https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433100	Е	2	4	433100	
SBWI	L G	Management	FE	4	7,5	popular by Exchange	
35	PS	Strategic Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436022	E	2	3,5	436022	
	VO	Strategic Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436020	G	2	4	436020	
SBWI	L G	International Public Management	FE	4	7,5	popular by Exchange	
36	PS	International Public Management	G	2	3,5	436102	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436102  International Public Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436101	G	2	4	436101	
CDW	L G	International Public Management	FE	Λ	7,5	popular by	
35 VVI		International Public Management	G	2	3,5	Exchange <b>436103</b>	
07		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436103		_	4		
	VO	International Public Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436101	G		4	436101	
SBWI	L G	Information Systems and Digital Transformation	NO FE	4	7,5		
38	PS	IT Project Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437213	G	2	3,5	437213	
	VU	System Planning https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437212	G	2	4	437212	
SBWI	L G	Information Systems and Digital Transformation	NO FE	4	7,5		
39	PS	IT Project Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437214	G	2	3,5	437214	
	VU	System Planning https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437212	G	2	4	437212	
SBWI	L G	Human Resource Management	FE	4	7,5	popular by	
40	PS	Strategic Human Resource Management	G	2	3,5	433501	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433501  Strategic Human Resource Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433500	G	2	4	433500	
SBWI	L G	Human Resource Management	FE	4	7,5	popular by	
41	PS	Strategic Human Resource Management	G	2	3,5	433502	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433502  Strategic Human Resource Management	G	2	4	433500	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433500					

SBW	L G	Financial Reporting and Auditing	FE	4	7,5		
42	PS	Business Valuation	G	2	3,5	406009	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406009  Group Accounting and IFRS	G	2	4	406008	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406008		_			
SBW		Financial Reporting and Auditing	FE	4	7,5		
43	PS	Group Accounting  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406010	G	2	3,5	406010	
	VO	Group Accounting and IFRS https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406008	G	2	4	406008	
SBW	L G	Financial Markets, Asset Management and Valuation	NO FE	4	7,5	popular by	
44	PS	Financial Markets, Asset Management and Valuation	Е	2	3,5	Exchange 434211	
	VU	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434211  Financial Markets, Asset Management and Valuation	Е	2	4	434210	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434210					
SBW	L G	Financial Institutions, Financial Innovations and	NO FE	4	7,5	popular by Exchange	
45	PS	Financial Institutions, Financial Innovations and Fintechs  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434221	G	2	3,5	434221	
	VU	Financial Institutions, Financial Innovations and Fintechs https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434220	G	2	4	434220	
SBW	L G	Company Taxation (Fundamentals)	FE	4	7,5		
46	PS	Tax Management	G	2	3,5	406502	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406502  Tax Management	G	2	4	406501	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406501	J		-	400001	
MISC		Strategig Management	FE	4	7,5	popular by Exchange	
MISC 47	PS	Strategic Management with SAP Business Warehou(BW)	FE G	2	7,5 3,5		
	PS	Strategic Management with SAP Business Warehou(BW)  https://orawww.uibk.ac.at/public_prod/owa/ffuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120  Strategic Management with SAP Business Warehou(BW)				Exchange	
47	PS VO	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120 Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119	G		3,5	436120 436119	
47	PS VO	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120 Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management	G G		3,5 4 7,5	436120 436119 popular by Exchange	
47	PS VO PS	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120 Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436116	G G FE G		7,5 3,5	436119  popular by Exchange 436116	
47	PS VO PS	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120 Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management Integrated Management with SAP ERP	G G		3,5 4 7,5	436120 436119 popular by Exchange	
47	PS VO PS VO	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120 Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436116 Integrated Management with SAP ERP	G G FE G		7,5 3,5	436119  popular by Exchange 436116	
47 MISC 48	PS VO PS VO	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120 Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436116 Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436115  Additional Course Offers  SFB Seminar	G G FE G		3,5 4 7,5 3,5 4	436119  popular by Exchange 436116	
MISC 48	PS VO PS VO	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120 Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436116 Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436115  Additional Course Offers	G G FE G		3,5 4 7,5 3,5 4	## Exchange   ## ## ## ## ## ## ## ## ## ## ## ## #	
MISC 48	PS VO PS VO	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120 Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436116 Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436115  Additional Course Offers  SFB Seminar https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432095 This course/module consist of one part only - worth: 3 ECTS Credits	G G G FE G NO FE E	2 2 2 2	3,5 4 7,5 3,5 4	## Exchange   ## ## ## ## ## ## ## ## ## ## ## ## #	
MISC 49	PS VO PS VO	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120  Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management  Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436116  Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436115  Additional Course Offers  SFB Seminar https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432095 This course/module consist of one part only - worth: 3 ECTS Credits  Wirtschaftstheorie	G G FE G	2 2 2 2	3,5 4 7,5 3,5 4 3	Exchange 436120 436119 popular by Exchange 436116 436115	
MISC 48	PS VO PS VO	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120 Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=436116 Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=436115  Additional Course Offers  SFB Seminar https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=432095 This course/module consist of one part only - worth: 3 ECTS Credits  Wirtschaftstheorie Theorie der Industrieökonomik https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=432166	G G G FE G NO FE E	2 2 2 2	3,5 4 7,5 3,5 4	## Exchange   ## ## ## ## ## ## ## ## ## ## ## ## #	
MISC 49	PS VO PS VO	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120  Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management  Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436116  Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436115  Additional Course Offers  SFB Seminar https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432095  This course/module consist of one part only - worth: 3 ECTS Credits  Wirtschaftstheorie  Theorie der Industrieökonomik	G G G FE G NO FE E	2 2 2 2	3,5 4 7,5 3,5 4 3	Exchange 436120 436119 popular by Exchange 436116 436115	
MISC 49	PS VO PS VO SE	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120 Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=436116 Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=436115  Additional Course Offers  SFB Seminar https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=432095 This course/module consist of one part only - worth: 3 ECTS Credits  Wirtschaftstheorie Theorie der Industrieökonomik https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv.details?sem_id_in=21W&lvnr_id_in=432166	G G G FE G NO FE E	2 2 2 2	3,5 4 7,5 3,5 4 3	Exchange 436120 436119 popular by Exchange 436116 436115	
MISC 48  MISC 49  MAS 50	PS VO PS VO SE	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv_details?sem_id_in=21W&lvnr_id_in=436120  Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv_details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv_details?sem_id_in=21W&lvnr_id_in=436116  Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv_details?sem_id_in=21W&lvnr_id_in=436115  Additional Course Offers  SFB Seminar https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv_details?sem_id_in=21W&lvnr_id_in=432095 This course/module consist of one part only - worth: 3 ECTS Credits  Wirtschaftstheorie  Theorie der Industrieökonomik https://orawww.uibk.ac.at/public_prod/owa/ftuonline_lv_details?sem_id_in=21W&lvnr_id_in=432166 This course/module consist of one part only - worth: 7,5 ECTS Credits  Wirtschaftstheorie  Maktroökonomik offener Volkswirtschaften	G G G FE G NO FE E	2 2 2 2 2 2	3,5 4 7,5 3,5 4 3 7,5 7,5	Exchange 436120 436119 popular by Exchange 436116 436115	
MISC 48  MISC 49  MAS	PS VO PS VO SE	Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=21W&lvnr_id_in=436120 Strategic Management with SAP Business Warehou(BW) https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=21W&lvnr_id_in=436119  Integrated Management Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/ffuonline_lv.details?sem_id_in=21W&lvnr_id_in=436116 Integrated Management with SAP ERP https://orawww.uibk.ac.at/public_prod/owa/ffuonline_lv.details?sem_id_in=21W&lvnr_id_in=436115  Additional Course Offers  SFB Seminar https://orawww.uibk.ac.at/public_prod/owa/ffuonline_lv.details?sem_id_in=21W&lvnr_id_in=432095 This course/module consist of one part only - worth: 3 ECTS Credits  Wirtschaftstheorie  Theorie der Industrieökonomik https://orawww.uibk.ac.at/public_prod/owa/ffuonline_lv.details?sem_id_in=21W&lvnr_id_in=432166 This course/module consist of one part only - worth: 7,5 ECTS Credits  Wirtschaftstheorie	G G G FE G NO FE E	2 2 2 2 2 2	3,5 4 7,5 3,5 4 3 7,5 7,5	Exchange 436120 436119  popular by Exchange 436116 436115  432095  432166	

MAS	T	Wirtschaftstheorie	NO FE	3	7,5	l
52	VU	Internationale Wirtschaftsbeziehungen	E	3	7,5	432110
_		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_tv.details?sem_id_in=21W&lvnr_id_in=432110  This course/module consist of one part only - worth: 7,5 ECTS Credits		_		
MAS		Strategy and Digital Business Models	NO FE	4	10	popular by Exchange
53	SE	Strategy and Digital Business Models  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436033	Е	2	5	436033
	VU	Strategy and Digital Business Models  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436030	Е	2	5	436030
MAS	T	Innovation Management	NO FE	4	10	popular by Exchange
54	SE	Innovation Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436042	Е	2	5	436042
	VU	Innovation Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436040	Е	2	5	436040
MAS	T	DigitaesI Marketing	NO FE	4	10	popular by Exchange
55	SE	Digital Marketing https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436250	Е	2	5	436250
	VU	Digitaesl Marketing  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436248	Е	2	5	436248
MAS	T	Business and Data Analytics	NO FE	4	10	popular by Exchange
56	SE	Business and Data Analytics	Е	2	5	436037
	VU	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436037  Business and Data Analytics  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436035	Е	2	5	436035
		Formula in the second s				
LAW		European Law	FE	4	6	
LAW 57	UE	Exuropean Law	FE G	2	2	310319
		•				<b>310319</b> <b>310315</b>
	VO	Exuropean Law  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310319  EU Law for Economists	G			
57	VO	Exuropean Law https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310319  EU Law for Economists https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310315  German Language Course for ERASMUS  German as a Foreign Language - III (B1+)	G G		2	
57	VO	Exuropean Law  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310319  EU Law for Economists  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310315  German Language Course for ERASMUS	G G NO FE		2 4	310315
57	VO G UE	Exuropean Law https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310319  EU Law for Economists https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310315  German Language Course for ERASMUS  German as a Foreign Language - III (B1+) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124075	G G NO FE		2 4	310315
57 LAN( 58	VO G UE	Exuropean Law  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310319  EU Law for Economists  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310315  German Language Course for ERASMUS  German as a Foreign Language - III (B1+)  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124075  This course/module consist of one part only - worth: 5 ECTS Credits  German Language Course for ERASMUS  German Language Course for ERASMUS  German Language Course for ERASMUS	G G NO FE G		2 4 5 5	310315
57 LAN( 58	VO G UE	Exuropean Law https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310319  EU Law for Economists https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310315  German Language Course for ERASMUS  German as a Foreign Language - III (B1+) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124075  This course/module consist of one part only - worth: 5 ECTS Credits  German Language Course for ERASMUS	G  NO FE  G		2 4 5 5	124075
57 LAN( 58	VO UE UE	Exuropean Law https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310319  EU Law for Economists https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310315  German Language Course for ERASMUS  German as a Foreign Language - III (B1+) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124075  This course/module consist of one part only - worth: 5 ECTS Credits  German Language Course for ERASMUS  German Language Course for ERASMUS  German Language Course for ERASMUS  German as a Foreign Language I - partly A1 https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124072	G  NO FE  G		2 4 5 5	124075
57  LANC 58  LANC	VO UE UE	Exuropean Law https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310319  EU Law for Economists https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310315  German Language Course for ERASMUS  German as a Foreign Language - III (B1+) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124075  This course/module consist of one part only - worth: 5 ECTS Credits  German Language Course for ERASMUS  German as a Foreign Language I - partly A1 https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124072  This course/module consist of one part only - worth: 5 ECTS Credits  German Language Course for ERASMUS  German Language Course for ERASMUS  German Language Course for ERASMUS	G G NO FE G		2 4 5 5 5	124075 🖈
57  LANC 58  LANC	VO UE UE	Exuropean Law https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310319  EU Law for Economists https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310315  German Language Course for ERASMUS  German as a Foreign Language - III (B1+) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124075  This course/module consist of one part only - worth: 5 ECTS Credits  German as a Foreign Language I - partly A1 https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124072  This course/module consist of one part only - worth: 5 ECTS Credits  German Language Course for ERASMUS  German Language Course for ERASMUS	G  NO FE  G  NO FE  NO FE		2 4 5 5 5	124075 ST
57  LANC 58  LANC	VO  G  UE  G  UE	Exuropean Law https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310319  EU Law for Economists https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310315  German Language Course for ERASMUS  German as a Foreign Language - III (B1+) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124075  This course/module consist of one part only - worth: 5 ECTS Credits  German as a Foreign Language I - partly A1 https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124072  This course/module consist of one part only - worth: 5 ECTS Credits  German Language Course for ERASMUS	G  NO FE  G  NO FE  NO FE		2 4 5 5 5	124075 🖈
57  LANC 58  LANC 60	VO  G  UE  G  UE	Exuropean Law  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310319  EU Law for Economists  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=310315  German Language Course for ERASMUS  German as a Foreign Language - III (B1+)  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124075  This course/module consist of one part only - worth: 5 ECTS Credits  German Language Course for ERASMUS  German as a Foreign Language I - partly A1  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124072  This course/module consist of one part only - worth: 5 ECTS Credits  German Language Course for ERASMUS  German Language Course for ERASMUS  German as a Foreign Language I (A2+)  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124073  This course/module consist of one part only - worth: 5 ECTS Credits	G G NO FE G NO FE G		2 4 5 5 5	124075 🖈

LANG	3	German Language Course for ERASMUS	NO FE	4	5		
62	UE	German as a Foreign Language I - partly A1 https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124071	G	4	5	124071	<b>≥</b>
		This course/module consist of one part only - worth: 5 ECTS Credits					רוע
LANG	3	German Language Course	NO FE	8	6,5		
63	UE	German as a Foreign Language - Basic Level I (A1) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124045	G	8	6,5	124045	\$
		This course/module consist of one part only - worth: 6,5 ECTS Credits					
LANG	3	German Language Course	NO FE	8	6,5		
64	UE	German as a Foreign Language - Basic Level II (A2) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124049	G	8	6,5	124049	- €
		This course/module consist of one part only - worth: 6,5 ECTS Credits					<i>"ו</i> "
LANG	3	German Language Course	NO FE	8	6,5		
65	UE	German as a Foreign Language - Improvement Level I (B1)	G	8	6,5	124053	<b>.</b>
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124053  This course/module consist of one part only - worth: 6,5 ECTS Credits					ليھ
LANG	3	German Language Course	NO FE	8	6,5		
66	UE	German as a Foreign Language - Improvement Level III (B2) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124057	G	8	6,5	124057	<b>.</b>
		This course/module consist of one part only - worth: 6,5 ECTS Credits					<i>"</i> "
LANG	3	German Language Course	NO FE	8	6,5		
67	UE	German as a Foreign Language - Qualification Level I (C1/B2+) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124061	G	8	6,5	124061	<b>⊕</b>
		This course/module consist of one part only - worth: 6,5 ECTS Credits					<i>ڇ</i> ڇ
LANG	3	German Language Course	NO FE	2	1,5		
68	UE	German as a Foreign Language - Conversation (from B1+)	G	2	1,5	124065	<b>.</b>
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124065  This course/module consist of one part only - worth: 1,5 ECTS Credits					הש
LANG	3	German Language Course	NO FE	2	1,5		
69	UE	German as a Foreign Language - Writing Skills (C1)	G	2	1,5	124069	<b>.</b>
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=124069  This course/module consist of one part only - worth: 1,5 ECTS Credits					<b>9</b> 5
IMGT		International Management	FE	4	7,5	popular by Exchange	
70		International Management	Е	2	3,5	436511	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436511  International Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436510	Е	2	4	436510	<b>%</b>
IMGT		International Human Resource Management	FE	4_	7,5	popular by	<u> </u>
71	PS	International Human Resource Management	Е	2	3,5	Exchange 433024	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433024  International Human Resource Management	E	2	4	433023	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433023					

IMGT		International and Sustainable Finance	FE	4	7,5	popular by Exchange	
72	PS	Sustainability in a Globalized World - The Integration of ESG https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=433604	Е	2	3,5	433604	<b>.</b>
	VO	Sustainability in a Globalized World - The Integration of ESG https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433603	Е	2	4	433603	ŸŞ]
IMGT		Intercultural Communication	FE	4	7,5	popular by Exchange	
73	PS	Intercultural Communication https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=434451	Е	2	3,5	434451	
	VO	Intercultural Communication	E	2	4	434450	
_		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434450					
G.d.N		Theory of Economic Decisions: Decisions and	FE	4	5		
74	PS	Theory of Economic Decisions: Decisions and Strategies  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404002	G	2	3	404002	
	VO	Theory of Economic Decisions: Decisions and Strategies https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404001	G	2	2	404001	
G.d.N	l	Statistical Data Analysis	FE	4	7,5		
75	PS	Statistical Data Analysis	G	2	4,5	403002	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=403002  Statistical Data Analysis  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=403001	G	2	3	403001	
G.d.N		Information Systems	FE	1	7,5	I	
G.a.iv		Information Systems  Information Systems	G	2	4	437201	
, 0		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437201		_			
	VO	Introduction to Information Systems  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437200	G	2	3,5	437200	
G.d.N	1.	Fundamentals of Management: Strategy and Marketing	FE	3	5		
77	PS	Strategy and Marketing	G	1	2	436011	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436011  Strategy and Marketing	G	2	3	436010	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=436010					
G.d.N		Fundamentals of Management: Organisation and	FE	3	5		
78	PS	Processes and Practices https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433002	G	1	2	433002	
	VO	Organization and Human Resource Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433001	G	2	3	433001	
G.d.N	1.	Fundamentals of Management: Operations Management	FE	3	5		
79	PS	Methods of the Management of Productive Processes https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=437301	G	1	2	437301	
	VO	Management of Productive Processes https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437300	G	2	3	437300	
G.d.N	1	Fundamentals of Management: Financial Management	FE	3	5		
80	PS	Financial Management	G	2	3	434101	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434101  Financial Management	G	1	2	434100	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434100		•	_		
G.d.N		Fundamentals of Management	FE	Λ	7,5	popular by	
	l.	Fundamentals of Management			.,.	Exchange	
81	PS	Introduction to Business and Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406140	G	2	3,5	406140	
81		Introduction to Business and Management	G	2			

G.d.N	1.	Fundamentals of Macroeconomic Activity: Business	FE	4	5		
82	PS	Principles of Macroeconomics: Business Cycles and Economic Growth https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432028	G	2	3	432028	
	VO	Principles of Macroeconomics: Business Cycles and Economic Growth https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432027	G	2	2	432027	
G.d.N	1.	Fundamentals of Economics	FE	4	7,5		
83	PS	Fundamentals of Economics	G	2	3,5	404042	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404042  Fundamentals of Economics  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=404040	G	2	4	404040	
G.d.N	1.	Economics and the Public Sector	FE	4	5		
84	PS	Economics and the Public Sector	G	2	3	404021	
	VO	https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=404021  Economics and the Public Sector  https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=404020	G	2	2	404020	
G.d.N	1.	Accounting 2: Managerial Accounting	FE	4	7,5		
85	PS	Cost Accounting: Problems and Cases (introductory seminar)	G	2	3,5	433402	
	VO	https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=433402  Introduction to Cost Accounting (lecture)  https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=433400	G	2	4	433400	
ELEC		Teaching and Learning in Organizations	FE	4	7,5		
86	PS	Teaching and Learning in Organizations https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433236	G	2	3,5	433236	
	VO	Teaching and Learning in Organizations  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433235	G	2	4	433235	
ELEC	;	Tax Management	FE	4	7,5		
87	PS	Tax Management	G	2	3,5	406505	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406505  Tax Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406504	G	2	4	406504	
ELEC	;	Tax Management	FE	4	7,5		
88	PS	Tax Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406506	G	2	3,5	406506	
	VO	Tax Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406504	G	2	4	406504	
ELEC	;	Nudging	NO FE	4	7,5	popular by Exchange	
89	SE	Nudging https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434361	Е	2	4	434361	ı
	VU	Nudging https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434360	Е	2	3,5	434360	
ELEC	;	Italian Law and Economics I	FE	4	7,5		
90	PS	Italian Law and Economics I https://orawww.uibk.ac.at/public_prod/owa//fuonline_lv.details?sem_id_in=21W&lvnr_id_in=325816	I	2	3,5	325816	
	VO	Italian Law and Economics I https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=325814	I	2	4	325814	
ELEC		Italian Law and Economics I	FE	2	7,5	325814  popular by Exchange	
ELEC 91		Italian Law and Economics I https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=325814  Integrated Management  Operate closely with Enterprise-Resource-Planning-Systems	FE G	2 4 2		popular by	
	PS	Italian Law and Economics I https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=325814  Integrated Management		2 4 2 2	7,5	popular by Exchange	

ELEC		Health Economics and Social Security	NO FE	4	7,5	l	
92	PS	Health Economics and Social Security https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=432057	G	2	4,5	432057	
	VU	Health Economics and Social Security https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432056	G	2	3	432056	
_							
ELEC		Firms, Markets, Competition	NO FE	4	7,5	400074	
93	PS	Firms, Markets, Competition https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432071	E	2	4,5	432071	
	VU	Firms, Markets, Competition  https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=21W&lvnr_id_in=432070	Е	2	3	432070	
ELEC		Economic Policy: Sports Economic	NO FE	4	7,5		
94	PS	Economic Policy: Sports Economic	G	2	4,5	432064	
	VU	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432064  Economic Policy: Sports Economic	G	2	3	432063	
	• • •	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432063	J		3	402000	
ELEC		Economic Policy: Sports Economic	NO FE	4	7,5		
95	PS	Economic Policy: Sports Economic https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=432065	G	2	4,5	432065	
	VU	Economic Policy: Sports Economic	G	2	3	432063	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432063					
ELEC		Economic Policy	NO FE	4	7,5		
96	PS	New Political Economy  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432045	G	2	4,5	432045	
	VU	New Political Economy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432044	G	2	3	432044	
ELEC		Economic Policy	NO FE	A	75		
ELEC 97		Economic Policy  Economics of European Integration	NO FE	2	7,5	432059	
	PS	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059	E	2	4,5	432059	
	PS	Economics of European Integration	NO FE			<b>432059 432058</b>	
	PS VU	Economics of European Integration  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059  Economics of European Integration	E	2	4,5		
97	PS VU	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059 Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History Global Entanglements	E	2	4,5 3		
97	PS VU	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059 Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History Global Entanglements https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051 Global History of the World Economy	E E NO FE	2 2	4,5 3 7,5	432058	
97	PS VU PS	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059 Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History Global Entanglements https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051 Global History of the World Economy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050	E E NO FE G	2 2 4 2	4,5 3 7,5 4,5	432058	
97 ELEC 98	PS VU PS VU	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059 Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History Global Entanglements https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051 Global History of the World Economy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050  Digital Markets	E E NO FE G	2 2 4 2	4,5 3 7,5 4,5 3	432058 432051 432050  popular by Exchange	<u> </u>
97 ELEC 98	PS VU PS VU	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059 Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History Global Entanglements https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051 Global History of the World Economy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050	E  NO FE  G  G	2 2 2 2 2	4,5 3 7,5 4,5 3	432058 432051 432050	
97 ELEC 98	PS VU PS VU	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059 Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History Global Entanglements https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051  Global History of the World Economy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050  Digital Markets  Digital Markets	E  NO FE  G  G	2 2 2 2 2	4,5 3 7,5 4,5 3	432058 432051 432050  popular by Exchange	
97  ELEC 98  ELEC	PS VU PS VU SE VU	Economics of European Integration  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059  Economics of European Integration  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History  Global Entanglements  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051  Global History of the World Economy  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050  Digital Markets  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432067  Digital Markets  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432066	E  NO FE  G  NO FE  E  C	2 2 2 2 2 4 1 3	4,5 3 7,5 4,5 3 7,5 2,5	432058 432051 432050 popular by Exchange 432067 432066	
97  ELEC 98  ELEC	PS VU PS VU SE VU	Economics of European Integration  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059  Economics of European Integration  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History  Global Entanglements  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051  Global History of the World Economy  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050  Digital Markets  Digital Markets  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432067  Digital Markets  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432066  Digital Business	E  NO FE  G  NO FE  E	2 2 2 2 2	4,5 3 7,5 4,5 3 7,5 2,5 5	432058  432051  432050  popular by Exchange 432067  432066  popular by Exchange	
97  ELEC 98  ELEC	PS VU PS VU SE VU	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059 Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History Global Entanglements https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051  Global History of the World Economy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050  Digital Markets https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432067  Digital Markets https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432066  Digital Business  Digital Business https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432066	E  NO FE  G  NO FE  E  C	2 2 2 2 4 1 3	4,5 3 7,5 4,5 3 7,5 2,5 5 7,5 2,5	432058  432051  432050  popular by Exchange 432066  popular by Exchange 437219	
97  ELEC 98  ELEC	PS VU PS VU SE VU	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059 Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History Global Entanglements https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051  Global History of the World Economy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050  Digital Markets https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432067  Digital Markets https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432066  Digital Business  Digital Business	E  NO FE  G  NO FE  E  C	2 2 2 2 2 4 1 3	4,5 3 7,5 4,5 3 7,5 2,5 5	432058  432051  432050  popular by Exchange 432067  432066  popular by Exchange	
97  ELEC 98  ELEC	PS VU PS VU SE VU	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059 Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History Global Entanglements https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051  Global History of the World Economy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050  Digital Markets  Digital Markets https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432067  Digital Markets https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432066  Digital Business  Digital Business https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437219 Digital Business	E  NO FE  G  NO FE  E  C	2 2 2 2 4 1 3	4,5 3 7,5 4,5 3 7,5 2,5 5 7,5 2,5	432058  432051  432050  popular by Exchange 432066  popular by Exchange 437219  437218	
97  ELEC 99  ELEC 100	PS VU PS VU SE VU	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059  Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History  Global Entanglements https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051  Global History of the World Economy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050  Digital Markets  Digital Markets https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432067  Digital Markets https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432066  Digital Business  Digital Business https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437219  Digital Business https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437219  Digital Business https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437218  Data Analytics  Data Analytics	E E NO FE G NO FE E C NO FE E E E	2 2 2 2 4 1 3	4,5         3         7,5         4,5         3         7,5         2,5         5         2,5         5	432058  432051  432050  popular by Exchange 432066  popular by Exchange 437219  437218	
97  ELEC 99  ELEC 100	PS VU PS VU SE VU	Economics of European Integration  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059  Economics of European Integration  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History  Global Entanglements  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051  Global History of the World Economy  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050  Digital Markets  Digital Markets  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432067  Digital Business  Digital Business  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432066  Digital Business  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437219  Digital Business  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437218  Data Analytics  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437218  Data Analytics  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437218	E E NO FE G NO FE E NO FE E NO FE E NO FE	2 2 2 2 4 1 3	4,5       3       7,5       4,5       3       7,5       2,5       5       7,5       2,5       5	432058  432051  432050  popular by Exchange 432066  popular by Exchange 437219  437218	
97  ELEC 99  ELEC 100	PS VU PS VU SE VU PS	Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432059 Economics of European Integration https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432058  Economic and Social History Global Entanglements https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432051  Global History of the World Economy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432050  Digital Markets  Digital Markets https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432067  Digital Markets https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=432066  Digital Business Digital Business https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437219  Digital Business https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437218  Data Analytics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=437218	E E NO FE G NO FE E NO FE E E NO FE E E	2 2 2 2 4 1 3	4,5 3 7,5 4,5 3 7,5 2,5 5 7,5 2,5 5 7,5 2,5	432058  432051  432050  popular by Exchange 432067  432066  popular by Exchange 437219  437218  popular by Exchange 437219  437218	

ELEC		Current Developments in the Economy and Society	NO FE	4	7,5		
102	PS	Current Developments in the Economy and Society https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=433121	G	2	4,5	433121	
	VU		G	2	3	433120	
ELEC		Corporate Sustainability	NO FE	4	7,5	popular by Exchange	
103	PS	Corporate Sustainability https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433611	Е	2	4	433611	<u>.</u>
	VU	Corporate Sustainability  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433610	E	2	3,5	433610	הש
ELEC		Corporate Sustainability	NO FE	4	7,5	popular by Exchange	
104	PS	Corporate Sustainability https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=433612	Е	2	4	433612	<b>→</b>
	VU		Е	2	3,5	433610	<i>"</i>
ELEC		Corporate Decision-Making and Societal Responsibility	NO FE	4	7,5		
105	PS	Corporate Decision-Making and Societal Responsibility  https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=434351	G	1	2,5	434351	
	VU	Corporate Decision-Making and Societal Responsibility https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434350	G	3	5	434350	
ELEC		Analysis of Financial Statements	FE	4	7,5		
106	PS	Analysis of Financial Statements https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=21W&lvnr_id_in=434301	G	2	3,5	434301	
	VO	Analysis of Financial Statements https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=434300	G	2	4	434300	
ELEC		Accounting and Business Restructuring	FE	4	7,5		
107	PS	Financial Analysis https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406021	G	2	3,5	406021	
	VO	Business Restructuring https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406020	G	2	4	406020	
ELEC		Accounting and Business Restructuring	FE	4	7,5		
108	PS	Financial Analysis  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406022	G	2	3,5	406022	
	VO	Business Restructuring https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=21W&lvnr_id_in=406020	G	2	4	406020	
Sun	nme	Attention: The modules listed are from the last summer semest Modules for the upcoming summer semester will be seemed.		nd availa	ble aro	und Janua	ary 10th
Туре		Title	Lang uage	Hours/w per week		Course code	
SVWL	_ V	Market Economy and Public Policy	NO FE	3	7,5		
109		This course/module consist of one part only - worth: 7,5 ECTS Credits	<del>_</del>				
	VU	Market Economy and Public Policy: Ecosystems and well-being https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404074	Е	3	7,5	404074	
SVWL	_ V _	Econometrics	NO FE	3	7,5		
110		This course/module consist of one part only - worth: 7,5 ECTS Credits					
	VU	Methods in Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432058	G	3	7,5	432058	

SVWL	_ V	Behavioral and Experimental Economics	NO FE	3	7,5		
111		This course/module consist of one part only - worth: 7,5 ECTS Credits					
	VU	Behavioral and Experimental Economics: Behavioral Economics and https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404080	Е	3	7,5	404080	
0) () 4 ()					7.5	ı	
SVWL	_ G PS	Market Economy and Public Policy  Public Finance: Public Choice	NO FE	4	7,5	404071	
112		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404071	G	2	4,5		
	VU	Public Finance: Public Choice https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404070	G	2	3	404070	
SVWL	G	Market Economy and Public Policy	NO FE	4	7,5		
113	PS	Market Economy and Public Policy: Intermediate Public Economics	Е	2	4,5	404076	
	VU	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404076  Market Economy and Public Policy: Intermediate Public Economics	Е	2	3	404075	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404075					
SVWL	_ G	International Economics: International Trade Theory	NO FE	4	7,5	popular by Exchange	
114	PS	International Economics: International Trade Theory and Policy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432046	Е	2	4,5	432046	
	VU	International Economics: International Trade Theory and Policy https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432045	Е	2	3	432045	
C)/\A/I	<u> </u>		NO FE	1	7.5	popular by	
SVWL	_ G PS	International Economics: International Monetary International Economics: International Monetary Economics and	NO FE	2	7,5	Exchange 432061	
110		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432061		_	1,0		
	VU	International Economics: International Monetary Economics and <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=22S&amp;lvnr_id_in=432060">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=22S&amp;lvnr_id_in=432060</a>	Е		3	432060	
SVWL	_ G	Econometrics	NO FE	4	7,5		
SVWL 116	_ G PS	Introductory Econometrics	NO FE	2	7,5 4,5	432055	
	PS	Introductory Econometrics  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432055  Empirical Economics		2 2	7,5 4,5 3	<b>432055 432054</b>	
116	PS VU	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432054	G	2	4,5 3	.02000	
116	PS VU	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432054  Behavioral and Experimental Economics	G G NO FE	2 2	4,5 3 7,5	432054	
116	PS VU	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432054	G	2 2 4 2	4,5 3	.02000	
116	PS VU	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432054  Behavioral and Experimental Economics  Behavioural and Experimental Economics	G G NO FE	4 2 2 4 2	4,5 3 7,5	432054	
116 SVWL 117	PS VU G PS VU	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432054  Behavioral and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432073  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432073  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432072	G G NO FE	4 2 2 4 2	7,5 4,5 3	432054 432073 432072	
116	PS VU G PS VU	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432054  Behavioral and Experimental Economics  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432073  Behavioural and Experimental Economics	G G NO FE E E	2	4,5 3 7,5 4,5	432054 432073 432072	
SVWL 117	PS VU  G PS VU	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432054  Behavioral and Experimental Economics  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432073  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432072  Tourism and the Service Sector (Intermediate Course)  Marketingmanagement von Dienstleistungen https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=436321	G  NO FE  E  NO FE	2	7,5 4,5 3 7,5	432073 432072  popular by Exchange	
SVWL 117	PS VU  G PS VU  V SE	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432054  Behavioral and Experimental Economics  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432073  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432072  Tourism and the Service Sector (Intermediate Course)  Marketingmanagement von Dienstleistungen	G  NO FE  E  NO FE	2	7,5 4,5 3 7,5	432073 432072 432072 popular by Exchange 436321	
SVWL 117	PS VU  G PS VU  V SE VU	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432054  Behavioral and Experimental Economics  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432073  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432072  Tourism and the Service Sector (Intermediate Course)  Marketingmanagement von Dienstleistungen https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=436321  Marketingmanagement von Dienstleistungen	G  NO FE  E  NO FE	2	7,5 4,5 3 7,5	432073 432072 432072 popular by Exchange 436321	
116 SVWL 117 SBWL 118	PS VU  G PS VU  V SE VU	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432054  Behavioral and Experimental Economics  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432073  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432072  Tourism and the Service Sector (Intermediate Course)  Marketingmanagement von Dienstleistungen https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=436321  Marketingmanagement von Dienstleistungen https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=436320	G G NO FE E O G G G	2	4,5 3 7,5 4,5 3 7,5 3,5	432073 432072  popular by Exchange 436321 436320  popular by	•
SVWL 117 SBWL 118	PS VU  G PS VU  V SE VU	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432054  Behavioral and Experimental Economics  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432073  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432072  Tourism and the Service Sector (Intermediate Course)  Marketingmanagement von Dienstleistungen https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=436321  Marketingmanagement von Dienstleistungen https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=436320  Strategic Management	G G NO FE E O G G G	2	4,5 3 7,5 4,5 3 7,5 3,5	432073 432072  popular by Exchange 436321 436320  popular by	
116 SVWL 117 SBWL 118	PS VU  G PS VU  V SE VU  SE	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432055  Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432054  Behavioral and Experimental Economics  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432073  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=432072  Tourism and the Service Sector (Intermediate Course)  Marketingmanagement von Dienstleistungen https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=436321  Marketingmanagement von Dienstleistungen https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=436320  Strategic Management  This course/module consist of one part only - worth: 7,5 ECTS Credits  Specialisation: Strategic Management (Advanced Course) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=436025	G G NO FE E NO FE G NO FE	2	7,5 4,5 3 7,5 3,5 4 7,5	432073 432073 432072  popular by Exchange 436321 436320  popular by Exchange	
SVWL 117 SBWL 118	PS VU  G PS VU  V SE VU  SE	Introductory Econometrics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=225&lvnr_id_in=432055 Empirical Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=225&lvnr_id_in=432054  Behavioral and Experimental Economics Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=225&lvnr_id_in=432073  Behavioural and Experimental Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=225&lvnr_id_in=432072  Tourism and the Service Sector (Intermediate Course)  Marketingmanagement von Dienstleistungen https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=225&lvnr_id_in=436321  Marketingmanagement von Dienstleistungen https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=225&lvnr_id_in=436320  Strategic Management  This course/module consist of one part only - worth: 7,5 ECTS Credits  Specialisation: Strategic Management (Advanced Course)	G G NO FE E O G NO FE G G G	2	7,5 4,5 3 7,5 4,5 3,5 4	432073 432073 432072  popular by Exchange 436321 436320  popular by Exchange 436025	
SSWIL 118 SBWIL 119	PS VU  G PS VU  V SE VU  SE	Introductory Econometrics Intrps://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432055  Empirical Economics Intrps://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432054  Behavioral and Experimental Economics  Behavioural and Experimental Economics Intrps://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432073  Behavioural and Experimental Economics Intrps://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432072  Tourism and the Service Sector (Intermediate Course)  Marketingmanagement von Dienstleistungen Intrps://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436321  Marketingmanagement von Dienstleistungen Intrps://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436320  Strategic Management  This course/module consist of one part only - worth: 7,5 ECTS Credits  Retail management  This course/module consist of one part only - worth: 7,5 ECTS Credits	G G NO FE E O G NO FE G G G	2	7,5 4,5 3 7,5 4,5 3,5 4 7,5 7,5	432073 432073 432072  popular by Exchange 436321 436320  popular by Exchange	
SSWIL 118 SBWIL 119	PS VU G PS VU SE VU SE VU	Introductory Econometrics Introductory Econometrics Introductory Economics Introductory In	G G NO FE E NO FE G NO FE	2	7,5 4,5 3 7,5 3,5 4 7,5	432073 432073 432072  popular by Exchange 436321 436320  popular by Exchange 436025	

This course/module consist of one part only - worth: 7,5 ECTS Credits  SE Concepts, Methods and Instruments of Public Management https://orawww.uibk.ac.at/public_prod/owa/ffuonline_lv.details?sem_id_in=22\$&lvnr_id_in=436105  SBWL V Production and Logistics Management NO FE	4	7,5	436105	
https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436105	4		436105	
SBWL V Production and Logistics Management NO FE	2	7.5		
	2	- , -	popular by Exchange	
122 SE Production and Logistics Management (Intermediate)  https://orawww.uibk.ac.at/public_prod/owa//fuonline_lv.details?sem_id_in=22S&lvnr_id_in=437341		3,5	437341	
VU Production and Logistics Management (Intermediate)  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437340	2	4	437340	
SBWL V Marketing No FE	4	7,5	popular by Exchange	
This course/module consist of one part only - worth: 7,5 ECTS Credits				
SE Market Research and Branding  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436214	4	7,5	436214	
SBWL V Management Accounting NO FE	4	7,5	popular by Exchange	
This course/module consist of one part only - worth: 7,5 ECTS Credits				
VU Management Accounting; Internationale Perspectives (Advanced) <a href="https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&amp;lvnr_id_in=433430">https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&amp;lvnr_id_in=433430</a>	4	7,5	433430	
SBWL V Information Systems (Intermediate Course) NO FE	4	7,5		
125 <b>SE</b> Management of Information Systems  https://orawww.uibk.ac.at/public_prod/owa//fuonline_lv.details?sem_id_in=22S&lvnr_id_in=437216	2	4	437216	
VU Information Systems Leadership  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437215	2	3,5	437215	
SBWL V Information Systems (Intermediate Course) NO FE	4	7,5		
126 SE Management of Information Systems  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437217	2	4	437217	
VU Information Systems Leadership  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437215	2	3,5	437215	
SBWL V Human Resource Management NO FE	4	7,5	popular by Exchange	
127 SE Methods of Applied Research in Human Resource Management  https://orawww.uibk.ac.at/public_prod/owa//fuonline_lv.details?sem_id_in=22S&lvnr_id_in=433506	2	3,5	433506	
VU Applied Research in Human Resource Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433505	2	4	433505	
SBWL V Finance: Behavioral Finance NO FE	4	7,5	popular by Exchange	
128 SE Behavioral Finance  https://orawww.uibk.ac.at/public_prod/owa//fuonline_lv.details?sem_id_in=22S&lvnr_id_in=434261	2	3,5	434261	
VU Behavioral Finance https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434260	2	4	434260	
SBWL V Company Taxation No FE	4	7,5		
This course/module consist of one part only - worth: 7,5 ECTS Credits				
SE Business Taxation  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406100	4	7,5	406100	
SBWL V Auditing (Intermediate Course) FE	4	7,5	popular by Exchange	
130 SE CaStudies in Auditing  https://orawww.uibk.ac.at/public_prod/owa//fuonline_lv.details?sem_id_in=22S&lvnr_id_in=406012	2	3,5	406012	
VO Auditing according to National and International Standards  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406011	2	4	406011	

SBWL	_ G	Strategic Retail Management	NO FE	4	7,5	popular by Exchange
131	PS	Strategic Retail Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436213	Е	2	3,5	436213
	VU	Strategic Retail Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=436212	Е	2	4	436212
0714					7.5	nonular by
SBWL		Strategic Management	FE	4	7,5	popular by Exchange
132	PS	Specialisation: Strategic Management (Basic Course) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436021	-	2	3,5	436021
	VO	Specialisation: Strategic Management (Basic Course) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436020	G	2	4	436020
SBWL	_ G	Strategic Management	FE	4	7,5	popular by Exchange
133	PS	Specialisation: Strategic Management (Basic Course) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436022	Е	2	3,5	436022
	VO	Specialisation: Strategic Management (Basic Course)	Е	2	4	436020
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436020			7.5	
SBWL		Strategic Management	FE	4	7,5	420022
134	PS	Specialisation: Strategic Management (Basic Course) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436023	Е	2	3,5	436023
	VO	Specialisation: Strategic Management (Basic Course) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436020	Е	2	4	436020
SBWL	_ G	Service Sector and Tourism	FE	4	7,5	popular by Exchange
135	PS	Service Design and Customer Relationship Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436311	G	2	3,5	436311
	VO	Service Design and Customer Relationship Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436310	G	2	4	436310
SBWL		Service Sector and Tourism	FE	4	7,5	popular by Exchange
136	PS	Service Design and Customer Relationship Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436411	G	2	3,5	436411
	VO	Service Design and Customer Relationship Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436310	G	2	4	436310
SBWL	_ G	Production and Logistics Management (Basic Course)	FE	4	7,5	popular by Exchange
137	PS	Production and Logistic Management 1	G	2	3,5	437331
	VO	https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=22S&lvnr_id_in=437331  Production and Logistic Management 1	G	2	4	437330
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437330				
SBWL		Marketing	NO FE	4	7,5	popular by Exchange
138	PS	Strategic Marketing, ValCreation and ValDelivery https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436211	E	2	3,5	436211
	VU	Strategic Marketing, ValCreation and ValDelivery https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436210	Е	2	4	436210
SBWL	_ G	Marketing	NO FE	4	7,5	popular by Exchange
139	PS	Strategic Marketing, ValCreation and ValDelivery	Е	2	3,5	436242
	VU	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436242  Strategic Marketing, ValCreation and ValDelivery	Е	2	4	436210
OBW		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436210			7.5-	popular by
SBWL		International Public Management	FE	4	7,5	popular by Exchange
	PS	International Public Management	G	2	3,5	436102
140		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436102  International Public Management				

SBWL	_ G	International Puplic Management	FE	4	7,5	popular by Exchange
141	PS	International Public Management https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=22S&lvnr_id_in=436103	G	2	3,5	436103
	VO	International Public Management	G	2	4	436101
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436101				
SBWL		Information Systems	NO FE	4	7,5	
142	PS	Management of IT Projects https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437213	G	2	3,5	437213
	VU	System Planning https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437212	G	2	4	437212
SBWL	<u> </u>	Information Systems	NO FE	1	7,5	
143	PS	Management of IT Projects	G	2	3,5	437214
140		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437214				
	VU	System Planning https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437212	G	2	4	437212
SBWL	_ G	Human Resource Management	FE	4	7,5	popular by
144	PS	Strategic Human Resource Management	G	2	3,5	433501
	VO	https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=22S&lvnr_id_in=433501  Strategic Human Resource Management	G	2	4	433500
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433500				
SBWL	G	Human Resource Management	FE	4	7,5	popular by Exchange
145	PS	Strategic Human Resource Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433502	G	2	3,5	433502
	VO	Strategic Human Resource Management	G	2	4	433500
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433500				
SBWL	G	Finance: Financial Markets, Asset Management and	NO FE	4	7,5	popular by Exchange
146	PS	Financial Markets, Asset Management and Valuation https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434211	Е	2	3,5	434211
	VU	Financial Markets, Asset Management and Valuation https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=22S&lvnr_id_in=434210	Е	2	4	434210
CDW	0		NO FE	4	7.5	I
SBWL	PS	Corporate Finance and Corporate Valuation  Corporate Finance and Corporate Valuation	NO FE	2	7,5 3,5	434201
147		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434201	G		3,3	
	VU	Corporate Finance and Corporate Valuation https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434200	G	2	4	434200
SBWL	_ G_	Corporate Finance and Corporate Valuation	NO FE	4	7,5	
148	PS	Corporate Finance and Corporate Valuation	G	2	3,5	434202
	VU	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434202  Corporate Finance and Corporate Valuation	G	2	4	434200
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434200				
SBWL	G	Controlling/Management Accounting	FE	4	7,5	popular by Exchange
149	PS	Management Control https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=22S&lvnr_id_in=433101	Е	2	3,5	433101
	VO	Management Control	Е	2	4	433100
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433100				
SBWL		Company Taxation	FE	4	7,5	
150	PS	Tax Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406502	G	2	3,5	406502
	VO	Tax Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406501	G	2	4	406501

SBWL	_ G	Auditing	FE	4	7,5		
151	PS	Company Valuation https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406009	G	2	3,5	406009	
	VO	Group Accounting and International Financial Reporting https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406008	G	2	4	406008	
07)4//					7.5	ı	
SBWL	_ G PS	Auditing Group Accounting	FE	4	7,5 3,5	406010	
152		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406010	G	2	3,3		
	VO	Group Accounting and International Financial Reporting https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406008	G	2	4	406008	
MISC		Strategic Management with SAP Business Warehouse	FE	4	7,5	popular by	
153	PS	Strategic Management with SAP Business Warehou(BW)	G	2	3,5	<b>Exchange 436120</b>	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436120  Strategic Management with SAP Business Warehou(BW)	G	2	4	436119	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436119					
MISC		Media and Communication Science	NO FE	4	10		
154	VU	Digital Communication https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=418250	G	2	5	418250	
	VU	International Comparisons of Media Systems https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=418240	G	2	5	418240	
MISC 155	PS	Integrated Management with SAP ERP (Additional Integrated Management with SAP ERP	FE	4	7,5 3,5	popular by Exchange 436116	
155		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436116	G		3,3		
	VO	Integrated Management with SAP ERP  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436115	G	2	4	436115	
MISC		Business Information Systems for Commercial	NO FE	2	1		
156		This course/module consist of one part only - worth: 1 ECTS Credits					
	AG	working group on information management	G	2	1	433243	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433243					
MISC		Business Administration for Commercial Vocational	NO FE	2	1		
157		This course/module consist of one part only - worth: 1 ECTS Credits					
	AG	working group on business studies https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433244	G	2	1	433244	
MI00			NO	0		ı	
MISC 158		Brown Bag Lunch Seminar (Additional Course Offers)  This course/module consist of one part only - worth: 3 ECTS Credits	NO FE	2	3	l	
130	05		_		0	400005	
	SE	SFB Research Seminar  https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=22S&lvnr_id_in=432095	Е	2	3	432095	
LAW		Italian Law for Management and Economics	FE	3	5		
159	PS	Law for commercial science students	G	1	1	325810	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=325810  Law for commercial science students	G	2	4	325809	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=325809					
LAW		International Law: European Law	FE	4	7,5		
160	PS	International Law https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=310325	G	2	3,5	310325	
	VO	International Law: EU Law for Economists https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=310315	G	2	4	310315	

LAW		German Law for Management and Economics	FE	3	5	l	
161	PS	Introduction to German Law - Tutorial https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=305821	G	1	1	305821	
	VO	Introduction to German Law  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=305820	G	2	4	305820	
LANG		German Language Course for ERASMUS	NO FE	4	5		
162	UE	German as a Foreign Language I - partly A1	G	4	5	124071	<b>.</b>
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124071  This course/module consist of one part only - worth: 5 ECTS Credits					<i>ש</i> ה
LANG		German Language Course	NO FE	8	6,5		
163	UE	German as a Foreign Language - Basic Level II (A2)	G	8	6,5	124049	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124049  This course/module consist of one part only - worth: 6,5 ECTS Credits					ڇڇ
LANG		German Language Course	NO FE	8	6,5		
164	UE	German as a Foreign Language - Improvement Level I (B1) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124053	G	8	6,5	124053	<b>.</b>
		This course/module consist of one part only - worth: 6,5 ECTS Credits					<i>ש</i> ה
LANG		German Course for ERASMUS	NO FE	4	5		
165	UE	German as a Foreign Language - III (B1) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124075	G	4	5	124075	€
		This course/module consist of one part only - worth: 5 ECTS Credits					היש
LANG		German Course for ERASMUS	NO FE	2	3		
166	UE	German - Cultural and Regional Studies of Austria https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124079	G	2	3	124079	<b>₹</b>
		This course/module consist of one part only - worth: 3 ECTS Credits					ڇڇ
LANG		German Course for ERASMUS	NO FE	4	5		
167	UE	German as a Foreign Language - III (B1+)	G	4	5	124075	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124075  This course/module consist of one part only - worth: 5 ECTS Credits					
LANG		German Course for ERASMUS	NO FE	4	5		
168	UE	German as a Foreign Language - IV (B2)	G	4	5	124077	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124077  This course/module consist of one part only - worth: 5 ECTS Credits					
LANG		German Course for ERASMUS	NO FE	4_	5		
169		German as a Foreign Language - IV (B1+)	G	4	5	124077	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124077  This course/module consist of one part only - worth: 5 ECTS Credits					<b>%</b>
LANG		German Course	NO FE	8	6,5		
170	UE	German as a Foreign Language - Improvement Level III (B2) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124057	G	8	6,5	124057	<b>₹</b>
		This course/module consist of one part only - worth: 6,5 ECTS Credits					רוע

_ANG	;	German Course	NO FE	8	6,5		
171	UE	German as a Foreign Language - Qualification Level I (C1/B2+) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124061	G	8	6,5	124061	<b>₹</b>
		This course/module consist of one part only - worth: 6,5 ECTS Credits					רוע
ANG	;	German Course	NO FE	2	1,5		
172	UE	German as a Foreign Language - Conversation (from B1+) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124065	G	2	1,5	124065	<b>%</b>
		This course/module consist of one part only - worth: 1,5 ECTS Credits					היש
.ANG		German Course	NO FE	2	1,5		
173	UE	German as a Foreign Language - Writing Skills (C1) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124069	G	2	1,5	124069	\$
		This course/module consist of one part only - worth: 1,5 ECTS Credits					היש
ANG		Deutsch / German	NO FE	8	6,5		
174	UE	German as a Foreign Language - Basic Level I (A1) https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=124045	G	8	6,5	124045	<b>₹</b>
		This course/module consist of one part only - worth: 6,5 ECTS Credits					היש
nforn	nati	Information Systems and Digital Transformation	FE	4	7,5	Ι	
175	PS	Information Systems https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437201	G	2	4	437201	
	VO	Introduction to Business Informatics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437200	G	2	3,5	437200	
MGT		Sustainability in a Globalized World	FE	4	7,5	popular by Exchange	
176	PS	Sustainability in a Globalized World - The Integration of ESG https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433604	Е	2	3,5	433604	
	VO	Sustainability in a Globalized World - The Integration of ESG https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433603	Е	2	4	433603	
MGT		International Marketing	FE	4	7,5	popular by Exchange	
177	PS	Internationales Marketing https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434456	Е	2	3,5	434456	
	VO	Internationales Marketing https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434455	Е	2	4	434455	
ИGT		International Management	FE	4	7,5	popular by Exchange	
178	PS	International Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436511	Е	2	3,5	436511	
	VO	International Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436510	Е	2	4	436510	
MGT		International Human Resource Management	FE	4	7,5	popular by Exchange	
179	PS	International Human Resource Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433024	Е	2	3,5	433024	
	VO	International Human Resource Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433023	Е	2	4	433023	
MGT		International Finance	FE	4	7,5	popular by Exchange	
180	PS	International Finance https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436513	Е	2	3,5	436513	
	VO	International Finance	Е	2	4	436512	

IMGT		International Banking FE	4	7,5	popular by Exchange
181	PS	International Banking https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434460	<b>E</b> 2	3,5	434460
	VO	International Banking https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434459	<b>E</b> 2	4	434459
IMGT		Intercultural Communication FE	4	7,5	popular by Exchange
182	PS		2	3,5	434451
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=434451  Intercultural Communication https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=434450	<b>E</b> 2	4	434450
IMGT		Data Science for International Management FE	4	7,5	popular by
183	PS	Data Science for International Management	2	3,5	436515
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436515  Data Science for International Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436514	<b>E</b> 2	4	436514
G.d.M	l.	Theory of Economic Decisions: Decisions and FE	4	5	
184	PS	incorp or accommon accommon a construction and construction	G 2	3	404002
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404002  Theory of Economic Decisions: Decisions and Strategies https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404001	<b>G</b> 2	2	404001
G.d.M		Statistical Data Analysis FE	4	7,5	
185	PS		G 2	4,5	403002
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=403002  Statistical Data Analysis https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=403001	<b>G</b> 2	3	403001
G.d.M		Mathematics FE	4	7,5	
186	PS	Mathematics	G 2	4,5	403102
	VO		G 2	3	403100
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=403100			
G d M	_		Δ	7.5	
G.d.M	PS	Introduction to Management FE	G 2	7,5 3,5	406140
	PS	Introduction to Management  Einführung in die Betriebswirtschaft https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406140	G 2	3,5	
		Introduction to Management  Einführung in die Betriebswirtschaft  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406140			<b>406140</b> <b>434001</b>
	PS VO	Introduction to Management  Einführung in die Betriebswirtschaft https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406140  Business and Management Concepts	G 2	3,5	434001
187	PS VO	Introduction to Management  Einführung in die Betriebswirtschaft  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406140  Business and Management Concepts  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434001  Fundamentals of Management: Strategy and Marketing  FE	G 2	3,5	
187 G.d.M	PS VO	Introduction to Management  Einführung in die Betriebswirtschaft https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406140  Business and Management Concepts https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434001  Fundamentals of Management: Strategy and Marketing  Strategy and Marketing https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436011	G 2 2 3	3,5	434001
187 G.d.M	PS VO PS VO	Introduction to Management  Einführung in die Betriebswirtschaft https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406140  Business and Management Concepts https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434001  Fundamentals of Management: Strategy and Marketing  Strategy and Marketing https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436011  Strategy and Marketing	G 2 G 2 G 1 G 2	3,5 4 5 2	434001
187 G.d.M 188	PS VO PS VO	Introduction to Management  Einführung in die Betriebswirtschaft https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406140  Business and Management Concepts https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434001  Fundamentals of Management: Strategy and Marketing https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436011  Strategy and Marketing https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436010  Fundamentals of Management: Organization and FE  Basics of Management: Organization: Processes and Practices	G 2 G 2 G 1 G 2	3,5 4 5 2	434001
187 G.d.M 188 G.d.M	PS VO PS VO	Introduction to Management  Einführung in die Betriebswirtschaft  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406140  Business and Management Concepts  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434001  Fundamentals of Management: Strategy and Marketing  Strategy and Marketing  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436011  Strategy and Marketing  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436010  Fundamentals of Management: Organization and  FE  Basics of Management: Organization: Processes and Practices  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433002	G 2 G 2 G 1 G 2	3,5 4 5 2 3	434001 436011 436010
187 G.d.M 188 G.d.M	PS VO PS VO	Introduction to Management  Einführung in die Betriebswirtschaft  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406140  Business and Management Concepts  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434001  Fundamentals of Management: Strategy and Marketing  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436011  Strategy and Marketing  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436010  Fundamentals of Management: Organization and  FE  Basics of Management: Organization: Processes and Practices  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433002  Organization and Human Resource Management	G 2 G 2 G 2 G 2 G 3 G 1 G 2 G 2	3,5 4 5 2 3	434001 436011 436010 433002
187 G.d.M 188 G.d.M 189	PS VO PS VO	Introduction to Management  Einführung in die Betriebswirtschaft  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=406140  Business and Management Concepts  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=434001  Fundamentals of Management: Strategy and Marketing  Strategy and Marketing  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=436011  Strategy and Marketing  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=436010  Fundamentals of Management: Organization and  FE  Basics of Management: Organization: Processes and Practices  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=433002  Organization and Human Resource Management  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=433001  Fundamentals of Management: Operations Management  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=433001  Fundamentals of Management: Operations Management  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=433001	G 2 G 2 G 2 G 2 G 3 G 1 G 2 G 2	3,5 4 5 2 3	434001 436011 436010 433002
G.d.M 188 G.d.M 189	PS VO PS VO	Introduction to Management  Einführung in die Betriebswirtschaft  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=406140  Business and Management Concepts  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=434001  Fundamentals of Management: Strategy and Marketing  Strategy and Marketing  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=436011  Strategy and Marketing  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=436010  Fundamentals of Management: Organization and  FE  Basics of Management: Organization: Processes and Practices  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=433002  Organization and Human Resource Management  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=433001  Fundamentals of Management: Operations Management  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=433001  Fundamentals of Management of Power Processes  https://orawww.uibk.ac.at/public_prod/owa/fluonline_lv.details?sem_id_in=22\$&lvnr_id_in=437301	G 2 G 2 G 2 G 2 G 1 G 2 G 2 G 3 G 1 G 2	3,5 4 5 2 3 5 2	434001 436011 436010 433002 433001

G.d.M		Fundamentals of Management: Financial Management	FE	3	5	1	
191	PS	Financial Management	G	2	3	434101	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=434101  Financial Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=434100	G	1	2	434100	
G.d.M	l.	Fundamentals of Macroeconomics: Business Cycles	FE	4	5		
192	PS	Introduction to Macroeconomics: Circular Flow, Business Cycle and  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432021	G	2	3	432021	
	VO	Introduction in Macroeconomics: Circular Flow, Business Cycle, and https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432020	G	2	2	432020	
G.d.M	l.	Economics and the Public Sector	FE	4	5		
193	PS	Economics and the Public Sector  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22\$&lvnr_id_in=404021	G	2	3	404021	
	VO	Economics and the Public Sector https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404020	G	2	2	404020	
G.d.M	l.	Basics of Economics	FE	4	7,5		
194	PS	Fundamentals of Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404041	G	2	3,5	404041	
	VO	Fundamentals of Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404040	G	2	4	404040	
G.d.M	l.	Accounting 1: Financial Accounting	FE	3	6		
195	PS	Financial Reporting und Financial Statement Analysis  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406151	G	1	2	406151	
	VO	Financial Reporting and Financial Statement Analysis https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406150	G	2	4	406150	
ELEC		The Macroeconomics of Open Economies and	NO FE	4	7,5		
196	PS	Advanced Macroeconomics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432044	G	2	4,5	432044	
	VU	Advanced Macroeconomics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432043	G	2	3	432043	
ELEC		Tax Management	FE	4	7,5		
197	PS	Tax Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406505	G	2	3,5	406505	
	VO	Tax Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406504	G	2	4	406504	
ELEC		Tax Management	FE	4	7,5		
198	PS	Tax Management  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406506	G	2	3,5	406506	
	VO	Tax Management https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406504	G	2	4	406504	
ELEC		Regional Economics	NO FE	4	7,5		
199	PS	Regional Economics https://orawww.uibk.ac.at/public_prod/owa//fuonline_lv.details?sem_id_in=22S&lvnr_id_in=404073	G	2	4,5	404073	
	VU	Regional Economics https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=404072	G	2	3	404072	
ELEC		Organisational Learning	FE	4	7,5		
200	PS	Teaching and Learning in Organizations	G	2	3,5	433233	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433233  Teaching and Learning in Organizations  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433232	G	2	4	433232	

ELEC		Nudging	NO FE	4	7,5	popular by Exchange	
201	SE	Nudging https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434361	Е	2	4	434361	
	VU	Nudging https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=22S& vnr_id_in=434360	Е	2	3,5	434360	
	_				7.5	nonular bu	
ELEC 202		Managing with Enterprise Resource Planning Systems  Operate closely with Enterprise-Resource-Planning-Systems	FE	2	7,5 3,5	popular by Exchange	
202		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436108					
	VO	Enterprise-Resource-Planning-Systems https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=436107	G	2	4	436107	
ELEC		Italian Tax Law (Elective Course)	FE	4	7,5		
203	PS	Italian tax law	0	2	3,5	325823	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=325823  Italian financial law	0	2	4	325816	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=325816					
ELEC		Italian Law and Economics II: Commercial Law,	FE	4	7,5		
204	PS	Italian law and commerce II https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=325812	G	2	3,5	325812	
	VO	Italian law and commerce II https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=325811	G	2	4	325811	
ELEC		Financial Statement Analysis and Financial	FE	4	7,5		
205	PS	Business Accounting	G	2	3,5	406021	
	VO	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406021  Business Restructuring	G	2	4	406020	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406020					
ELEC		Financial Statement Analysis and Financial	FE	4	7,5		
206	PS	Business Accounting https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406022	G	2	3,5	406022	
	VO	Business Restructuring https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=406020	G	2	4	406020	
ELEC		Entrepreneurial Decision (Elective Course)	NO FE	4	7,5	l	
207	PS	Corporate Decision-Making and Societal Responsibility	G	1	2,5	434351	
	VU	https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434351  Corporate Decision-Making and Societal Responsibility	G	3	5	434350	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434350				10 1000	
ELEC		Entrepreneurial Decision (Elective Course)	NO FE	4	7,5		
208	PS	Corporate Decision-Making and Societal Responsibility https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434352	G	1	2,5	434352	
	VU	Corporate Decision-Making and Societal Responsibility https://orawww.uibk.ac.at/public_prod/owa/ fuonline_lv.details?sem_id_in=22S&lvnr_id_in=434350	G	3	5	434350	
EL EC			NO FE	1	7.5	1	
ELEC 209	PS	Entrepreneurial Decision (Elective Course)  Corporate Decision-Making and Societal Responsibility	NO FE	1	7,5	434353	
200		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=434353	-0	2			
	VU	Corporate Decision-Making and Societal Responsibility <a href="https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&amp;lvnr_id_in=434350">https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&amp;lvnr_id_in=434350</a>	G	3	5	434350	
ELEC		Economic Policy	NO FE	4	7,5		_
210	PS	European Monetary Policy, Banking Superversion and Financial Market https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432071	Е	2	4,5	432071	
	VU	European Monetary Policy, Banking Superversion and Financial Market	Е	2	3	432070	
		https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432070					

ELEC		Economic and Social History	NO FE	4	7,5	
211	PS	Economic and Social History: History of Economic Thought https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432064	G	2	4,5	432064
	VU	History of Economic Thought https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=432063	G	2	3	432063
ELEC		Digital Business	NO FE	4	7,5	popular by Exchange
212	SE	Digital Business https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437219	E	1	2,5	437219
	VU	Digital Business https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=437218	Е	3	5	437218
ELEC		Current Developments in Economy and Society	NO FE	4	7,5	
213	PS	Current Developments in the Economy and Society  https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433121	G	2	4,5	433121
	VU	Current Developments in the Economy and Society https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.details?sem_id_in=22S&lvnr_id_in=433120	G	2	3	433120