

TTVenture, fondo di venture capital per il trasferimento tecnologico

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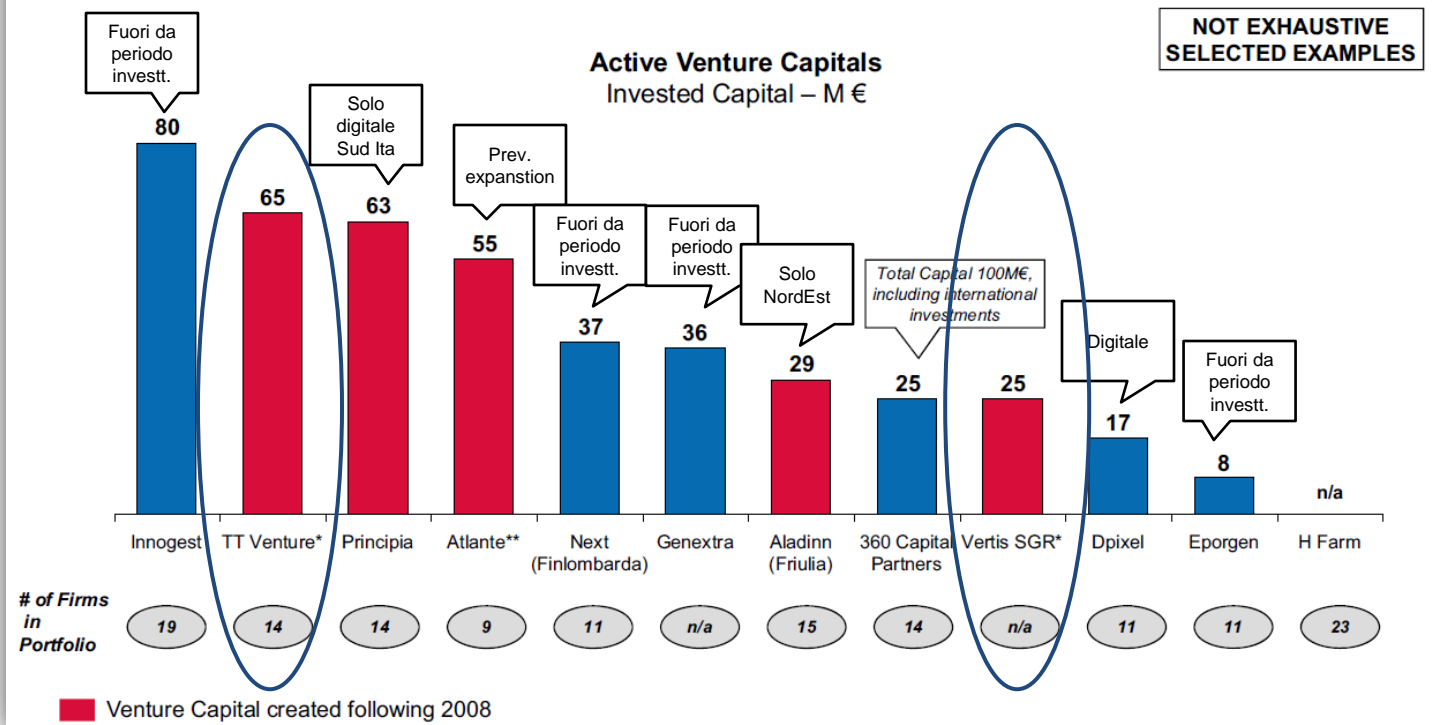


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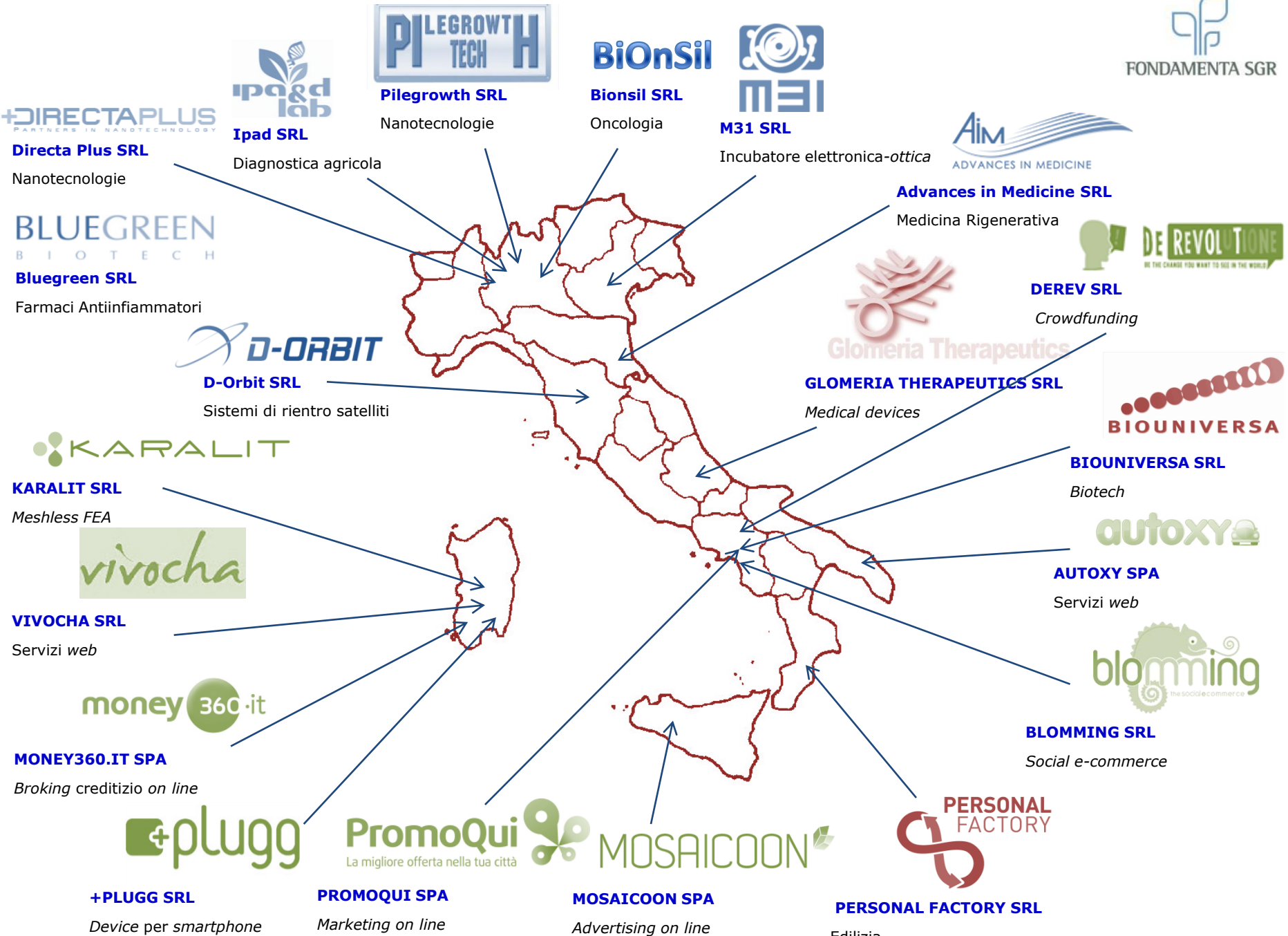


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Italian active VCs invested over ~450M€ in ~120 deals



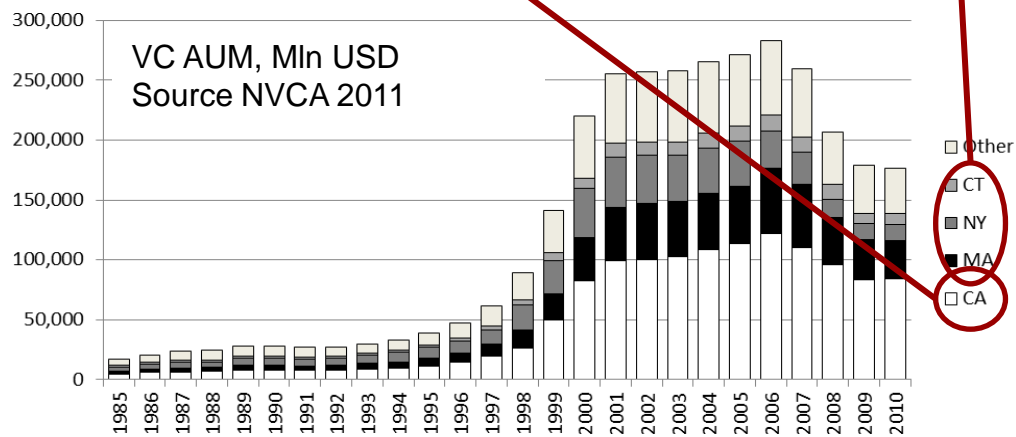
> 20 partecipazioni
 ... TTVenture e Vertis Venture sono
 i più attivi fondi di VC Italiani



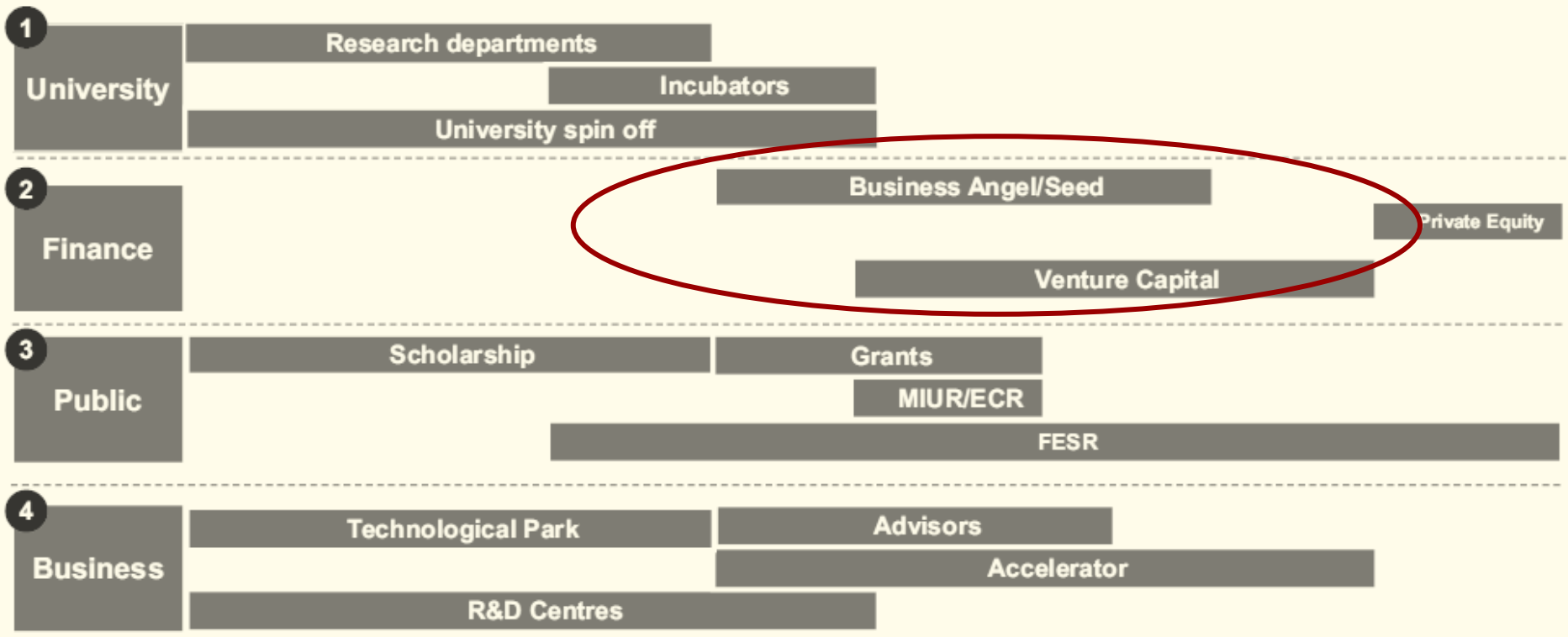
**Usciamo
dai
luoghi
comuni**



Sono TUTTI gli USA una terra di venture capital?



Seed e venture capital sono solo degli attori della filiera del trasferimento tecnologico



Source: Booz & Co.

Il contesto italiano ha dei numeri molto interessanti ...



University

- 16.000/yr graduates in scientific and engineering degrees
- 10.000 researchers
- 2.500 new patents / yr
- 430.000 papers published from 2001 to 2011
- 5.150.000 total citations from 2001 to 2011
- 38% of R&D funds come from private sectors



Public

- 0,56% of GDP spent on R&D
- 60+ active incubators
- 59 bln € of European funds available (2007-2013)



Business

- 0,55% of GDP spent on R&D
- 200 industrial districts
- 14% of companies receive public funds

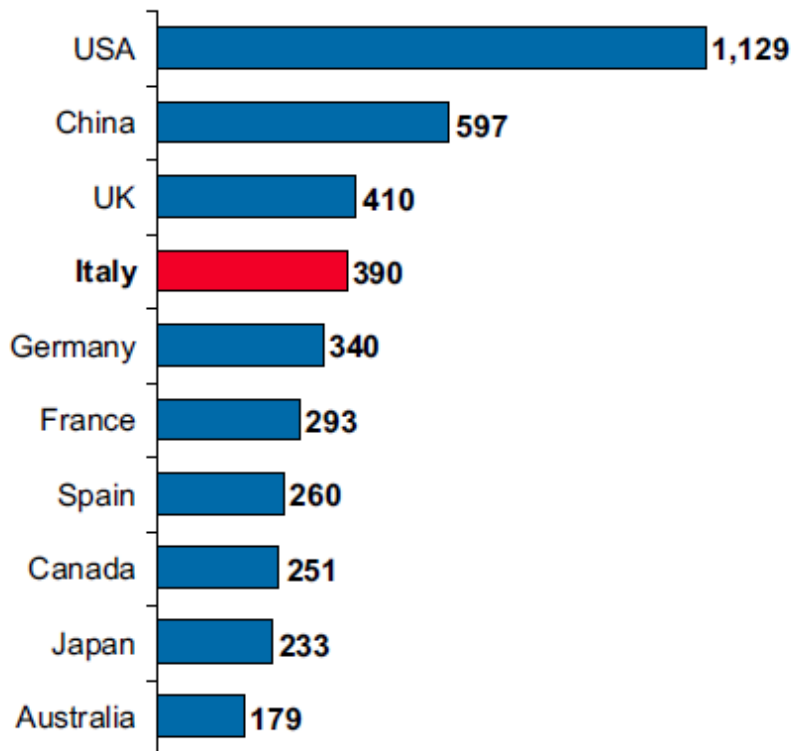


Finance

- 89 million VC investments € in 2010
- 1000+ fundraising requests / yr
- 106 deals in 2010

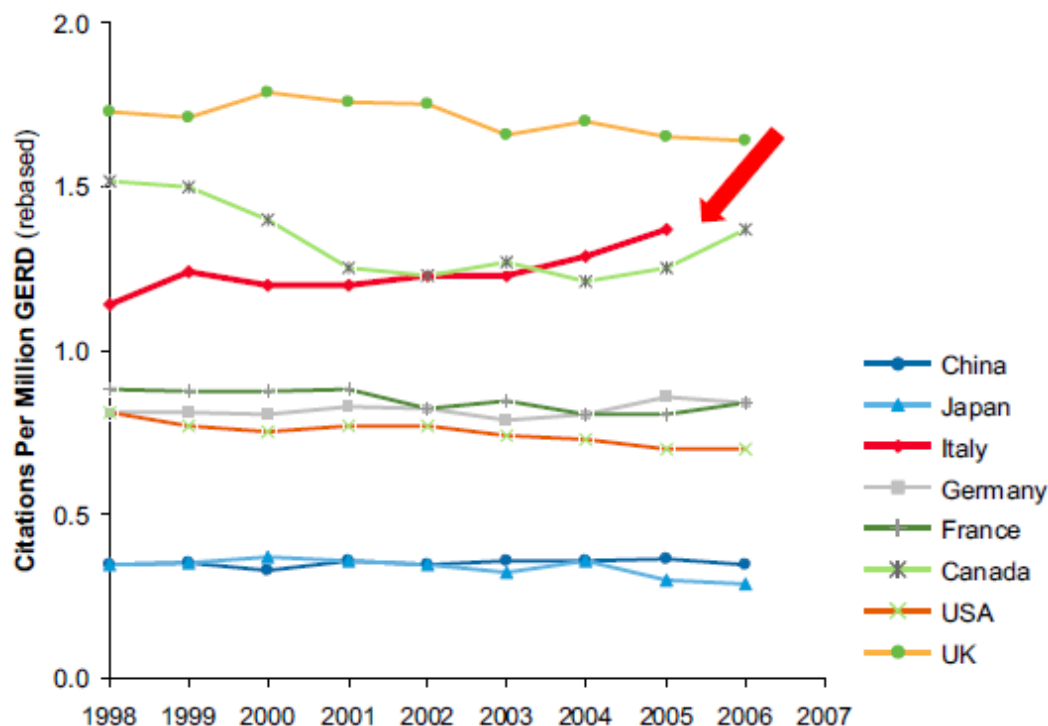
of Publications on R&D Expenditure

Top 10 Countries for # of Publications (2001-2011)
/ R&D expenditure in 2011 as % of GDP



Citations per Million Gross Expenditure in R&D

High Number of Citations Per Million Gross Expenditure in R&D Show that Italian Scientists Achieve Good Results on a relatively Low Budget

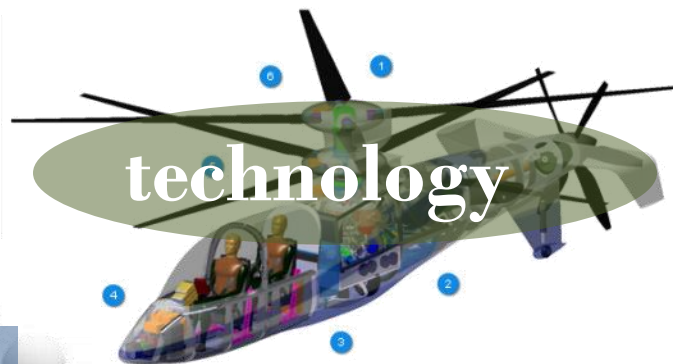


Sources: PNR-MIUR 2011-2013, Essential Science Indicators Thomson Reuters 2011, Thomson Reuters & OECD, Analysis: Evidence, Booz & Company analysis



Dr. Jekyll o Mr. Hide?

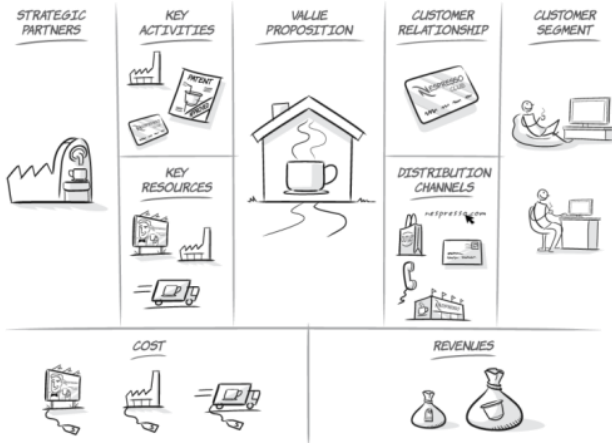
Una startup innovativa è fatta da molti componenti



Identificare il modello di impresa

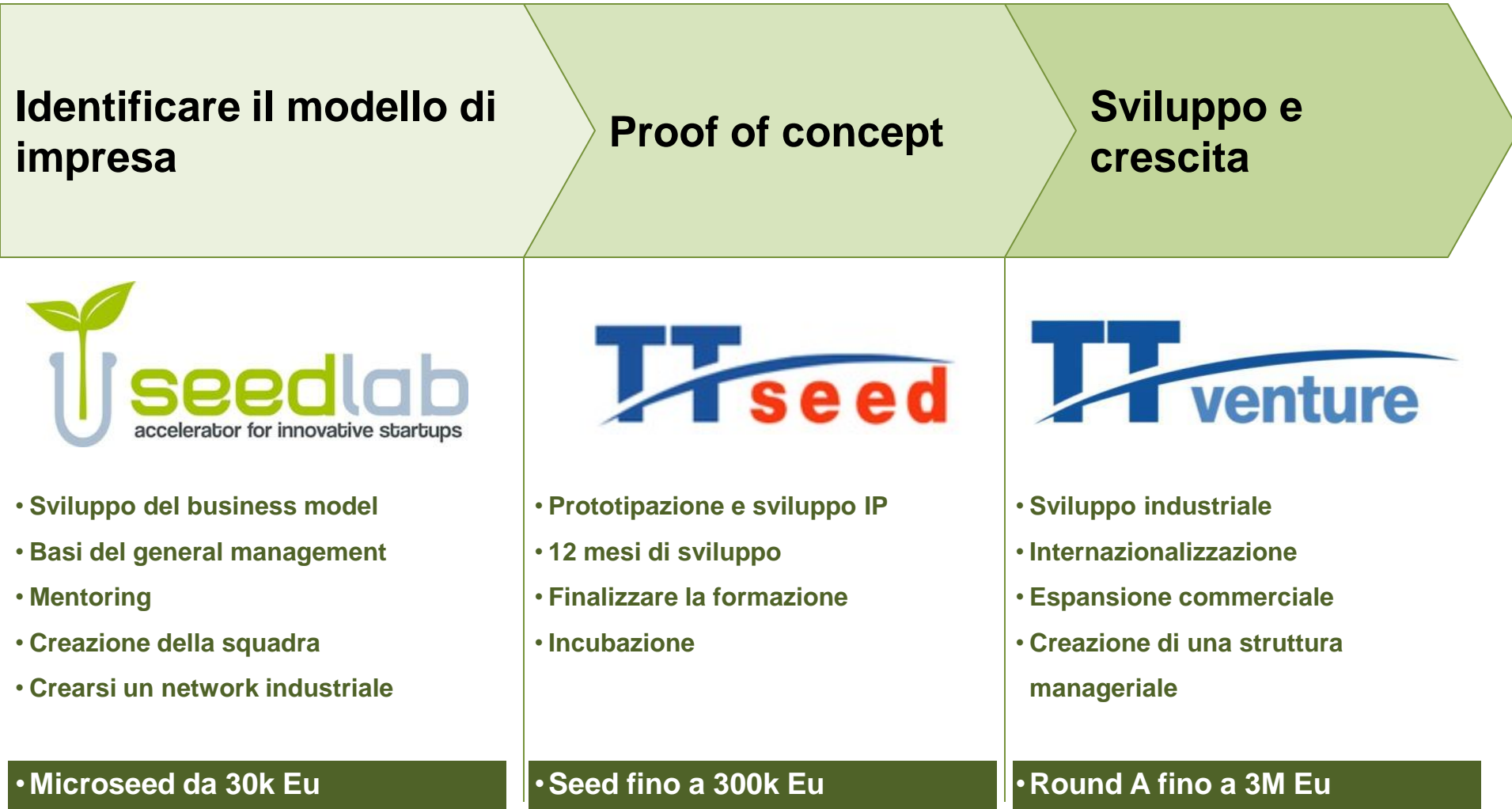
Proof of concept

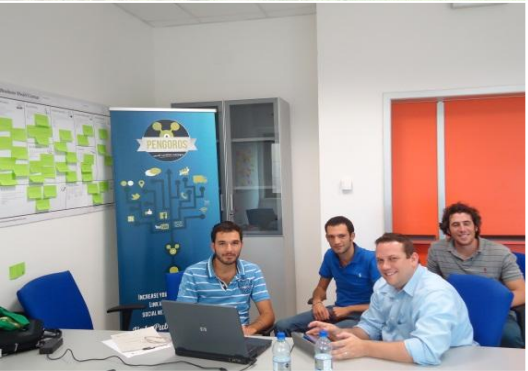
Sviluppo e crescita



Il bricolage imprenditoriale non fa per noi







360K Eu
microseed

~ 3M Eu
fundraising in progress

14 startup



1M Eu

fundraising durante il programma

30
partecipanti

>10 fondi VC
>30 mentors & angels

7
nazionalità

Syracuse,
S.Anna, UniFi,
MIB

20 CFU

Vertis Venture
Fondo di Investimento di Risparmio

€ un milione,00
LinkPass Team





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